## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

## **CURRENT REPORT PURSUANT TO SECTION 13 or 15(d)** OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 4, 2021

## **Easterly Government Properties, Inc.**

(Exact name of Registrant as Specified in Its Charter)

001-36834 Maryland (State or Other Jurisdiction (Commission File Number) of Incorporation)

47-2047728 (IRS Employer Identification No.)

2001 K Street NW, Suite 775 North, Washington, D.C. (Address of Principal Executive Offices)

20006 (Zip Code)

Registrant's Telephone Number, Including Area Code: (202) 595-9500

**Not Applicable** (Former Name or Former Address, if Changed Since Last Report)

|      | Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below): |  |  |  |  |  |  |  |
|------|---|--|--|--|--|--|--|--|
|      | ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)   |  |  |  |  |  |  |  |
|      | Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  |  |  |  |  |  |  |  |
|      | Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  |  |  |  |  |  |  |  |
|      | Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))  |  |  |  |  |  |  |  |
|      |   |  |  |  |  |  |  |  |
| Secu | Securities registered pursuant to Section 12(b) of the Act:   |  |  |  |  |  |  |  |
|      | Title of each class Trading Name of each exchange on which registered   |  |  |  |  |  |  |  |

Common Stock New York Stock Exchange Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

DEA

Emerging growth company  $\square$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 2.02 Results of Operations and Financial Condition.

On May 4, 2021, we issued a press release announcing our results of operations for the first quarter ended March 31, 2021. A copy of this press release as well as a copy of our supplemental information package are available on our website and are attached hereto as Exhibits 99.1 and 99.2 and incorporated herein by reference. The information in this Item 2.02 as well as the attached Exhibits 99.1 and 99.2 are being furnished and shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Securities and Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, and shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act regardless of any general incorporation language in such filing.

We will host a webcast and conference call at 10:00a.m. Eastern Time May 4, 2021, to review our first quarter 2021 performance, discuss recent events and conduct a question-and-answer session. The number to call is 1-877-705-6003 (domestic) and 1-201-493-6725 (international). A live webcast will be available in the Investor Relations section of our website. A replay of the conference call will be available through May 18, 2021, by dialing 1-844-512-2921 (domestic) and 1-412-317-6671 (international) and entering the passcode 13718743. Please note that the full text of the press release and supplemental information package are available through our website at ir.easterlyreit.com. The information contained on our website is not incorporated by reference herein.

#### **Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits:

Description

Exhibit Number 99.1 99.2 104

Press Release dated May 4, 2021.

Easterly Government Properties, Inc. Supplemental Information Package for the quarter ended March 31, 2021.

Cover Page Interactive Data File (embedded within the inline XBRL document.)

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# EASTERLY GOVERNMENT PROPERTIES, INC.

By: /s/ William C. Trimble, III

Name: William C. Trimble, III

Title: Chief Executive Officer and President

Date: May 4, 2021



# EASTERLY GOVERNMENT PROPERTIES REPORTS FIRST QUARTER 2021 RESULTS

WASHINGTON, D.C. – May 4, 2021 – Easterly Government Properties, Inc. (NYSE: DEA) (the "Company" or "Easterly"), a fully integrated real estate investment trust ("REIT") focused primarily on the acquisition, development and management of Class A commercial properties leased to the U.S. Government, today announced its results of operations for the quarter ended March 31, 2021.

## Highlights for the Quarter Ended March 31, 2021:

- · Net income of \$7.9 million, or \$0.09 per share on a fully diluted basis
- FFO of \$30.2 million, or \$0.33 per share on a fully diluted basis
- FFO, as Adjusted of \$28.3 million, or \$0.31 per share on a fully diluted basis
- CAD of \$24.4 million
- Acquired a 176,550-square foot mission critical LEED Certified portfolio comprised of a Federal Bureau of Investigation (FBI) field office in Knoxville, Tennessee ("FBI Knoxville"), a U.S. Attorney's Office (USAO) facility in Louisville, Kentucky ("USAO Louisville"), and a U.S. Immigration and Customs Enforcement (ICE) office in Louisville, Kentucky ("ICE Louisville")
- Issued 1,556,824 shares of the Company's common stock through the Company's \$300.0 million ATM Program (the "December 2019 ATM Program") at a net weighted average price of \$25.69 per share, raising net proceeds to the Company of approximately \$40.0 million. All shares issued in the quarter ended March 31, 2021 were issued in settlement of certain forward sales transactions entered into in prior quarters
- Expects to receive, as of the date of this release, net proceeds of approximately \$72.1 million from the sale of 2,949,697 shares of the Company's common stock that have not yet been settled under its \$200.0 million ATM Program (the "March 2019 ATM Program") and December 2019 ATM Program, assuming these forward sales transactions are physically settled in full using a net weighted average initial forward sales price of \$24.43 per share

"Easterly continues to drive significant growth through the acquisition, development and re-leasing of Class A mission critical facilities leased to the U.S. Federal Government," said William C. Trimble, III, Easterly's Chief Executive Officer. "The longevity and stability of future cash flows backed by the full faith and credit of the U.S. Government serves as a strong anchor to windward while still achieving meaningful results for our shareholders."

### **Portfolio Operations**

As of March 31, 2021, the Company wholly owned 82 operating properties in the United States encompassing approximately 7.5 million leased square feet, including 80 operating properties that were leased primarily to U.S. Government tenant agencies and two operating properties that were entirely leased to private tenants. In addition, the Company wholly owned one property under re-development that the Company expects will encompass approximately 0.2 million rentable square feet upon completion. The re-development project, located in Atlanta, Georgia, is currently in design and, once complete, a 20-year lease with the General Services Administration (GSA) is expected to commence for the beneficial use of the FDA. As of March 31,



2021, the portfolio had a weighted average age of 13.4 years, based upon the date the property was built or renovated-to-suit and had a weighted average remaining lease term of 8.6 years.

#### Acquisitions

On March 17, 2021, the Company acquired a 176,550-square foot mission critical LEED Certified portfolio comprised of three assets, FBI - Knoxville, USAO - Louisville and ICE - Louisville.

- FBI Knoxville is a 99,130 leased square foot LEED Certified, built-to-suit property completed in 2010 and leased until August 2025 for an initial 15-year firm term. FBI Knoxville's geographic reach spans 41 counties and includes oversight of three FBI resident agencies located throughout the state of Tennessee. The property possesses a number of security features including reinforced fencing, a visitor screening facility and secondary entrance guard booth, vehicle barriers and a secured parking garage, ballistic glass windows and redundant power systems.
- USAO Louisville is a 60,000 leased square foot built-to-suit property completed in 2011 and leased through December 2031 by the GSA on behalf of the US Attorney for the Western District of Kentucky, which serves as the main US Attorney office for this District. USAO Louisville, located directly across the street from the Gene Snyder U.S. Federal Courthouse, houses the U.S. Attorney's Office for the Western District of Kentucky. The LEED Silver facility has security features including perimeter fencing, controlled access, bollards, paned security windows, secure garage parking and separate exterior parking for visitors.
- ICE Louisville is a LEED Silver, built-to-suit office facility completed in 2011 and leased through May 2021 to the GSA on behalf of ICE. The 17,420 leased square foot office helps with the agency's core mission of criminal and civil enforcement of federal laws governing border control, customs, trade and immigration. The facility features secure perimeter fencing, secure parking, redundant power and an underground vault.

### **Balance Sheet and Capital Markets Activity**

As of March 31, 2021, the Company had total indebtedness of approximately \$1.0 billion comprised of \$109.0 million outstanding on its revolving credit facility, \$100.0 million outstanding on its 2016 term loan facility, \$150.0 million outstanding on its 2018 term loan facility, \$450.0 million of senior unsecured notes, and \$203.3 million of mortgage debt (excluding unamortized premiums and discounts and deferred financing fees). At March 31, 2021, Easterly's outstanding debt had a weighted average maturity of 6.2 years and a weighted average interest rate of 3.5%. As of March 31, 2021, Easterly's Net Debt to total enterprise value was 34.0% and its Adjusted Net Debt to annualized quarterly pro forma EBITDA ratio was 6.2x.

During the quarter ended March 31, 2021, the Company issued 1,556,824 shares of the Company's common stock through the Company's December 2019 ATM Program at a net weighted average price of \$25.69 per share, raising net proceeds to the Company of approximately \$40.0 million. All shares issued in the quarter ended March 31, 2021 were issued in settlement of certain forward sales transactions entered into in prior quarters.

#### Dividend

On April 29, 2021, the Board of Directors of Easterly approved a cash dividend for the first quarter of 2021 in the amount of \$0.26 per common share. The dividend will be payable May 26, 2021 to shareholders of record on May 14, 2021.



### **Subsequent Events**

On April 22, 2021, the Company acquired a 43,600 leased square foot USAO facility in Springfield, Illinois ("USAO - Springfield"). This 100% leased facility was constructed in 2002 and leased to the GSA on behalf of the USAO pursuant to a 20-year lease, which does not expire until March 2038. Conveniently located on the same block as the United States District Courthouse, USAO - Springfield serves as the headquarters for the USAO's Central Division of Illinois with subordinate staffed offices in Peoria, Rock Island and Urbana. The district includes 46 of the 102 counties within the State of Illinois.

#### Guidance

### Outlook for the 12 Months Ending December 31, 2021

The Company is maintaining its guidance for 2021 FFO per share on a fully diluted basis in a range of \$1.28 - \$1.30.

|   | LOW        | High |
|---|------------|------|
| Net income (loss) per share – fully diluted basis | \$<br>0.28 | 0.30 |
| Plus: real estate depreciation and amortization   | \$<br>1.00 | 1.00 |
| FFO per share – fully diluted basis               | \$<br>1.28 | 1.30 |

This guidance assumes \$200 million of acquisitions and \$25 million of gross development-related investment during 2021.

This guidance is forward-looking and reflects management's view of current and future market conditions. The Company's actual results may differ materially from this guidance.

#### **Non-GAAP Supplemental Financial Measures**

This section contains definitions of certain non-GAAP financial measures and other terms that the Company uses in this press release and, where applicable, the reasons why management believes these non-GAAP financial measures provide useful information to investors about the Company's financial condition and results of operations and the other purposes for which management uses the measures. These measures should not be considered in isolation or as a substitute for measures of performance in accordance with GAAP. Additional detail can be found in the Company's most recent annual report on Form 10-K and quarterly report on Form 10-Q, as well as other documents filed with or furnished to the Securities and Exchange Commission from time to time.

Cash Available for Distribution (CAD) is a non-GAAP financial measure that is not intended to represent cash flow for the period and is not indicative of cash flow provided by operating activities as determined under GAAP. CAD is calculated in accordance with the current Nareit definition as FFO minus normalized recurring real estate-related expenditures and other non-cash items and nonrecurring expenditures. CAD is presented solely as a supplemental disclosure because the Company believes it provides useful information regarding the Company's ability to fund its dividends. Because all companies do not calculate CAD the same way, the presentation of CAD may not be comparable to similarly titled measures of other companies.

**EBITDA** is calculated as the sum of net income (loss) before interest expense, taxes, depreciation and amortization. EBITDA is not intended to represent cash flow for the period, is not presented as an alternative to operating income as an indicator of operating performance, should not be considered in isolation or as a



substitute for measures of performance prepared in accordance with GAAP, is not indicative of operating income or cash provided by operating activities as determined under GAAP and may be presented on a pro forma basis. EBITDA is presented solely as a supplemental disclosure with respect to liquidity because the Company believes it provides useful information regarding the Company's ability to service or incur debt. Because all companies do not calculate EBITDA the same way, the presentation of EBITDA may not be comparable to similarly titled measures of other companies.

**Funds From Operations (FFO)** is defined, in accordance with the Nareit FFO White Paper - 2018 Restatement, as net income (loss), calculated in accordance with GAAP, excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, gains and losses from change in control and impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. FFO is a widely recognized measure of REIT performance. Although FFO is a non-GAAP financial measure, the Company believes that information regarding FFO is helpful to shareholders and potential investors.

Funds From Operations, as Adjusted (FFO, as Adjusted) adjusts FFO to present an alternative measure of the Company's operating performance, which, when applicable, excludes the impact of acquisition costs, straight-line rent, amortization of above-/below-market leases, amortization of deferred revenue (which results from landlord assets funded by tenants), non-cash interest expense, non-cash compensation, depreciation of non-real estate assets and other non-cash items. By excluding these income and expense items from FFO, as Adjusted, the Company believes it provides useful information as these items have no cash impact. In addition, by excluding acquisition related costs the Company believes FFO, as Adjusted provides useful information that is comparable across periods and more accurately reflects the operating performance of the Company's properties. Certain prior year amounts have been updated to conform to the current year FFO, as Adjusted definition.

Net Debt and Adjusted Net Debt. Net Debt represents consolidated debt (reported in accordance with GAAP) adjusted to exclude unamortized premiums and discounts and deferred financing fees, less cash and cash equivalents. By excluding these items, the result provides an estimate of the contractual amount of borrowed capital to be repaid, net of cash available to repay it. The Company believes this calculation constitutes a beneficial supplemental non-GAAP financial disclosure to investors in understanding its financial condition. Adjusted Net Debt is Net Debt reduced by 1) for each project under construction or in design, the lesser of i) outstanding lump-sum reimbursement amounts and ii) the cost to date, 2) 40% times the amount by which the cost to date exceeds total lump-sum reimbursement amounts for each project under construction or in design and 3) outstanding lump-sum reimbursement amounts for projects previously completed. These adjustments are made to 1) remove the estimated portion of each project under construction, in design or previously completed that has been financed with debt which may be repaid with outstanding cost reimbursement payments from the US Government and 2) remove the estimated portion of each project under construction or in design, in excess of total lump-sum reimbursements, that has been financed with debt but has not yet produced earnings. See page 20 of the Company's Q1 2021 Supplemental Information Package for further information. The Company's method of calculating Net Debt and Adjusted Net Debt may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

#### **Other Definitions**

**Fully diluted basis** assumes the exchange of all outstanding common units representing limited partnership interests in the Company's operating partnership, the full vesting of all shares of restricted stock, and the exchange of all earned and vested LTIP units in the Company's operating partnership for shares of common stock on a one-for-one basis, which is not the same as the meaning of "fully diluted" under GAAP.



#### **Conference Call Information**

The Company will host a webcast and conference call at 10:00 a.m. Eastern time on May 4, 2021 to review the first quarter 2021 performance, discuss recent events and conduct a question-and-answer session. The number to call is 1-877-705-6003 (domestic) and 1-201-493-6725 (international). A live webcast will be available in the Investor Relations section of the Company's website. A replay of the conference call will be available through May 18, 2021 by dialing 844-512-2921 (domestic) and 1-412-317-6671 (international) and entering the passcode 13718743. Please note that the full text of the press release and supplemental information package are available through the Company's website at <u>ir.easterlyreit.com</u>.

### About Easterly Government Properties, Inc.

Easterly Government Properties, Inc. (NYSE:DEA) is based in Washington, D.C., and focuses primarily on the acquisition, development and management of Class A commercial properties that are leased to the U.S. Government. Easterly's experienced management team brings specialized insight into the strategy and needs of mission-critical U.S. Government agencies for properties leased to such agencies either directly or through the U.S. General Services Administration (GSA). For further information on the company and its properties, please visit www.easterlyreit.com.



#### Contact:

Easterly Government Properties, Inc. Lindsay S. Winterhalter Vice President, Investor Relations & Operations 202-596-3947 ir@easterlyreit.com

#### **Forward Looking Statements**

We make statements in this press release that are considered "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are usually identified by the use of words such as "anticipates," "believes," "estimates," "expects," "intends," "may," "plans," "projects," "seeks," "should," "will," and variations of such words or similar expressions and include our guidance with respect to Net income (loss) and FFO per share on a fully diluted basis. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement in this press release for purposes of complying with those safe harbor provisions. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation: risks associated with our dependence on the U.S. Government and its agencies for substantially all of our revenues; risks associated with ownership and development of real estate; the risk of decreased rental rates or increased vacancy rates; loss of key personnel; the continuing adverse impact of the novel coronavirus (COVID-19) on the U.S., regional and global economies and on our financial condition and results of operations; general volatility of the capital and credit markets and the market price of our common stock; the risk we may lose one or more major tenants; difficulties in completing and successfully integrating acquisitions; failure of acquisitions or development projects to occur at anticipated levels or to yield anticipated results; risks associated with actual or threatened terrorist attacks; intense competition in the real estate market that may limit our ability to attract or retain tenants or re-lease space; insufficient amounts of insurance or exposure to events that are either uninsured or underinsured; uncertainties and risks related to adverse weather conditions, natural disasters and climate change; exposure to liability relating to environmental and health and safety matters; limited ability to dispose of assets because of the relative illiquidity of real estate investments and the nature of our assets; exposure to litigation or other claims; risks associated with breaches of our data security; risks associated with our indebtedness; and other risks and uncertainties detailed in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2020, filed with the Securities and Exchange Commission on February 24, 2021 and under the heading "Risk Factors" in our other public filings. In addition, our anticipated qualification as a real estate investment trust involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, or the Code, and depends on our ability to meet the various requirements imposed by the Code through actual operating results, distribution levels and diversity of stock ownership. We assume no obligation to update publicly any forward looking statements, whether as a result of new information, future events or otherwise.



## **Balance Sheet**

(Unaudited, in thousands, except share amounts)

|  | Mar     | March 31, 2021 |    | December 31, 2020 |  |  |
|--|---------|----------------|----|-------------------|--|--|
| Assets   |         |                |    |                   |  |  |
| Real estate properties, net                                    | \$      | 2,255,241      | \$ | 2,208,661         |  |  |
| Cash and cash equivalents                                      |         | 6,323          |    | 8,465             |  |  |
| Restricted cash  |         | 6,816          |    | 6,204             |  |  |
| Tenant accounts receivable                                     |         | 45,746         |    | 45,077            |  |  |
| Intangible assets, net   |         | 162,351        |    | 163,387           |  |  |
| Prepaid expenses and other assets                              |         | 31,126         |    | 25,746            |  |  |
| Total assets   | \$      | 2,507,603      | \$ | 2,457,540         |  |  |
| Liabilities  |         |                |    |                   |  |  |
| Revolving credit facility                                      |         | 109,000        |    | 79,250            |  |  |
| Term loan facilities, net                                      |         | 249,057        |    | 248,966           |  |  |
| Notes payable, net   |         | 447,234        |    | 447,171           |  |  |
| Mortgage notes payable, net                                    |         | 201,963        |    | 202,871           |  |  |
| Intangible liabilities, net                                    |         | 23,738         |    | 25,406            |  |  |
| Deferred revenue   |         | 92,118         |    | 92,576            |  |  |
| Interest rate swaps  |         | 10,943         |    | 12,781            |  |  |
| Accounts payable, accrued expenses, and other liabilities      | <u></u> | 46,756         | -  | 48,549            |  |  |
| Total liabilities  |         | 1,180,809      |    | 1,157,570         |  |  |
| Equity   |         |                |    |                   |  |  |
| Common stock, par value \$0.01, 200,000,000 shares authorized, |         |                |    |                   |  |  |
| 83,856,953 and 82,106,256 shares issued and outstanding at     |         |                |    |                   |  |  |
| March 31, 2021 and December 31, 2020, respectively.            |         | 839            |    | 821               |  |  |
| Additional paid-in capital                                     |         | 1,464,014      |    | 1,424,787         |  |  |
| Retained earnings  |         | 38,956         |    | 31,965            |  |  |
| Cumulative dividends   |         | (313,007)      |    | (291,652)         |  |  |
| Accumulated other comprehensive loss                           |         | (9,741)        |    | (11,351)          |  |  |
| Total stockholders' equity                                     | -       | 1,181,061      |    | 1,154,570         |  |  |
| Non-controlling interest in Operating Partnership              | -       | 145,733        |    | 145,400           |  |  |
| Total equity   | -       | 1,326,794      |    | 1,299,970         |  |  |
| Total liabilities and equity                                   | \$      | 2,507,603      | \$ | 2,457,540         |  |  |



## **Income Statement**

(Unaudited, in thousands, except share and per share amounts)

|  |           | Three Months | Ended    |            |
|--|-----------|--------------|----------|------------|
|  | Marc      | h 31, 2021   | March 31 | , 2020     |
| Revenues Rental income   | \$        | 64,179       | \$       | 56,583     |
| Tenant reimbursements  | Ψ         | 320          | *        | 1,152      |
| Other income   |           | 502          |          | 483        |
| Total revenues   |           | 65,001       |          | 58,218     |
| Expenses   |           |              |          |            |
| Property operating   |           | 12,094       |          | 11,258     |
| Real estate taxes  |           | 7,286        |          | 6,562      |
| Depreciation and amortization                                    |           | 22,325       |          | 23,556     |
| Acquisition costs  |           | 487          |          | 538        |
| Corporate general and administrative                             |           | 5,808        |          | 5,483      |
| Total expenses   |           | 48,000       |          | 47,397     |
| Other expense  |           |              |          |            |
| Interest expense, net  |           | (9,121)      |          | (8,903)    |
| Net income   |           | 7,880        |          | 1,918      |
| Non-controlling interest in Operating Partnership                |           | (889)        |          | (221)      |
| Net income available to Easterly Government                      |           |              |          |            |
| Properties, Inc.   | <u>\$</u> | 6,991        | \$       | 1,697      |
| Net income available to Easterly Government                      |           |              |          |            |
| Properties, Inc. per share:                                      |           |              |          |            |
| Basic  | \$        | 0.08         | \$       | 0.02       |
| Diluted  | \$        |              | \$       | 0.02       |
| Weighted-average common shares outstanding:                      |           |              |          |            |
| Basic  |           | 82,120,353   |          | 74,892,711 |
| Diluted  |           | 82,596,597   |          | 75,616,233 |
| Net income, per share - fully diluted basis                      | \$        | 0.09         | \$       | 0.02       |
| Weighted average common shares outstanding - fully diluted basis |           | 92,649,090   |          | 84,735,095 |
|  | 8         |              |          |            |
|  | O         |              |          |            |



## EBITDA, FFO and CAD

(Unaudited, in thousands, except share and per share amounts)

|   | Three Months Ended |                   |     |             |
|---|--------------------|-------------------|-----|-------------|
|   | March 31, 2021     |                   | Mar | ch 31, 2020 |
| Net income  | \$                 | 7,880             | \$  | 1,918       |
| Depreciation and amortization                     |                    | 22,325            |     | 23,556      |
| Interest expense                                  |                    | 9,121             |     | 8,903       |
| Tax expense                                       |                    | 134               |     | 89          |
| EBITDA  | \$                 | 39,460            | \$  | 34,466      |
| Pro forma adjustments(1)                          |                    | 897               |     | 595         |
| Pro forma EBITDA                                  | \$                 | 40,357            | \$  | 35,061      |
| Net income  | \$                 | 7,880             | \$  | 1,918       |
| Depreciation of real estate assets                |                    | 22,318            |     | 23,556      |
| FFO .   | \$                 | 30,198            | \$  | 25,474      |
| Adjustments to FFO: Acquisition costs             |                    | 487               |     | 538         |
| Straight-line rent and other non-cash adjustments |                    | (1,413)           |     | (709)       |
| Amortization of above-/below-market leases        |                    | (1,413) $(1,286)$ |     | (1,521)     |
| Amortization of deferred revenue                  |                    | (1,421)           |     | (697)       |
| Non-cash interest expense                         |                    | 363               |     | 358         |
| Non-cash compensation                             |                    | 1,334             |     | 1,000       |
| Depreciation of non-real estate assets            |                    | 7                 |     | -,000       |
| FFO, as Adjusted                                  | \$                 | 28,269            | \$  | 24,443      |
|   |                    |                   |     |             |
| FFO, per share - fully diluted basis              | \$                 | 0.33              | \$  | 0.30        |
| FFO, as Adjusted, per share - fully diluted basis | <u>\$</u>          | 0.31              | \$  | 0.29        |
| FFO, as Adjusted                                  | \$                 | 28,269            | \$  | 24,443      |
| Acquisition costs                                 |                    | (487)             |     | (538)       |
| Principal amortization                            |                    | (940)             |     | (870)       |
| Maintenance capital expenditures                  |                    | (1,250)           |     | (877)       |
| Contractual tenant improvements                   |                    | (1,162)           |     | (325)       |
| Cash Available for Distribution (CAD)             | \$                 | 24,430            | \$  | 21,833      |
| Weighted average common shares outstanding -      |                    |                   |     |             |
| fully diluted basis                               | 92,6               | 649,090           |     | 84,735,095  |

 $<sup>^{1}</sup>$  Pro forma assuming a full quarter of operations from the three properties acquired in the first quarter of 2021.



## Net Debt and Adjusted Net Debt

(Unaudited, in thousands)

|  |        | March 31, 2021 |
|--|--------|----------------|
| Total Debt(1)                                | *<br>* | 1,012,251      |
| Less: cash and cash equivalents              |        | (6,323)        |
| Net Debt                                     | \$     | 1,005,928      |
| Less: adjustment for development projects(2) |        | (11,417)       |
| Adjusted Net Debt                            | \$     | 994.511        |

 $<sup>^{\</sup>rm 1}$  Excludes unamortized premiums / discounts and deferred financing fees.  $^{\rm 2}$  See definition of Adjusted Net Debt on Page 4.





# **Supplemental Information Package First Quarter 2021**

## **Disclaimers**



#### Forward-looking Statement

We make statements in this Supplemental Information Package that are considered "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are usually identified by the use of words such as "anticipates," "believes," "estimates," "expects," "intends," "may," "plans," "projects," "seeks," "should," "will," and variations of such words or similar expressions. We intend these forwardlooking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement in this Supplemental Information Package for purposes of complying with those safe harbor provisions. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation: risks associated with our dependence on the U.S. Government and its agencies for substantially all of our revenues; risks associated with ownership and development of real estate; the risk of decreased rental rates or increased vacancy rates; loss of key personnel; the continuing adverse impact of the novel coronavirus (COVID-19) on the U.S., regional and global economies and the financial condition and results of operations of the Company; general volatility of the capital and credit markets and the market price of our common stock; the risk we may lose one or more major tenants; difficulties in completing and successfully integrating acquisitions; failure of acquisitions or development projects to occur at anticipated levels or to yield anticipated results; risks associated with actual or threatened terrorist attacks; intense competition in the real estate market that may limit our ability to attract or retain tenants or re-lease space; insufficient amounts of insurance or exposure to events that are either uninsured or underinsured; uncertainties and risks related to adverse weather conditions, natural disasters and climate change; exposure to liability relating to environmental and health and safety matters; limited ability to dispose of assets because of the relative illiquidity of real estate investments and the nature of our assets; exposure to litigation or other claims; risks associated with breaches of our data security; risks associated with our indebtedness; and other risks and uncertainties detailed in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2020, filed with the Securities and Exchange Commission, or the SEC, on February 24, 2021 and the factors included under the heading "Risk Factors" in our other public filings. In addition, our qualification as a real estate investment trust involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, or the Code, and depends on our ability to meet the various requirements imposed by the Code through actual operating results, distribution levels and diversity of stock ownership. We assume no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

#### Ratings

Ratings are not recommendations to buy, sell or hold the Company's securities.

The following discussion related to the consolidated financial statements of the Company should be read in conjunction with the financial statements for the quarter ended March 31, 2021 that will be released in our Form 10-Q to be filed with the SEC on or about May 4, 2021.

## **Supplemental Definitions**



This section contains definitions of certain non-GAAP financial measures and other terms that the Company uses in this Supplemental Information Package and, where applicable, the reasons why management believes these non-GAAP financial measures provide useful information to investors about the Company's financial condition and results of operations and the other purposes for which management uses the measures. These measures should not be considered in isolation or as a substitute for measures of performance in accordance with GAAP. Additional detail can be found in the Company's most recent quarterly report on Form 10-Q and the Company's most recent annual report on Form 10-K, as well as other documents filed with or furnished to the SEC from time to time.

Annualized lease income is defined as the annualized contractual base rent for the last month in a specified period, plus the annualized straight-line rent adjustments for the last month in such period and the annualized net expense reimbursements earned by us for the last month in such period.

Cash Available for Distribution (CAD) is a non-GAAP financial measure that is not intended to represent cash flow for the period and is not indicative of cash flow provided by operating activities as determined under GAAP. CAD is calculated in accordance with the current Nareit definition as FFO minus normalized recurring real estate-related expenditures and other non-cash items and nonrecurring expenditures. CAD is presented solely as a supplemental disclosure because the Company believes it provides useful information regarding the Company's ability to fund its dividends. Because all companies do not calculate CAD the same way, the presentation of CAD may not be comparable to similarly titled measures of other companies.

Cash fixed charge coverage ratio is calculated as EBITDA divided by the sum of principal amortization and interest expense, excluding amortization of premiums / discounts and deferred financing fees, for the most recent quarter.

Cash interest coverage ratio is calculated as EBITDA divided by interest expense, excluding amortization of premiums / discounts and deferred financing fees, for the most recent quarter.

**EBITDA** is calculated as the sum of net income (loss) before interest expense, taxes, depreciation and amortization. EBITDA is not intended to represent cash flow for the period, is not presented as an alternative to operating income as an indicator of operating performance, should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP, is not indicative of operating income or cash provided by operating activities as determined under GAAP and may be presented on a pro forma basis. EBITDA is presented solely as a supplemental disclosure with respect to liquidity because the Company believes it provides useful information regarding the Company's ability to service or incur debt. Because all companies do not calculate EBITDA the same way, the presentation of EBITDA may not be comparable to similarly titled measures of other companies.

**Fully diluted basis** assumes the exchange of all outstanding common units representing limited partnership interests in the Company's operating partnership, or common units, the full vesting of all shares of restricted stock, and the exchange of all earned and vested LTIP units in the Company's operating partnership for shares of common stock on a one-for-one basis, which is not the same as the meaning of "fully diluted" under GAAP.

Funds From Operations (FFO) is defined, in accordance with the Nareit FFO White Paper - 2018 Restatement, as net income (loss), calculated in accordance with GAAP, excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, gains and losses from change in control and impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. FFO is a widely recognized measure of REIT performance. Although FFO is a non-GAAP financial measure, the Company believes that information regarding FFO is helpful to shareholders and potential investors.

Funds From Operations, as Adjusted (FFO, as Adjusted) adjusts FFO to present an alternative measure of our operating performance, which, when applicable, excludes the impact of acquisition costs, straight-line rent, amortization of above-/below-market leases, amortization of deferred revenue (which results from landlord assets funded by tenants), non-cash interest expense, non-cash compensation, depreciation of non-real estate assets and other non-cash items. By excluding these income and expense items from FFO, as Adjusted, the Company believes it provides useful information as these items have no cash impact. In

## **Supplemental Definitions**



addition, by excluding acquisition related costs the Company believes FFO, as Adjusted provides useful information that is comparable across periods and more accurately reflects the operating performance of the Company's properties. Certain prior year amounts have been updated to conform to the current year FFO, as Adjusted definition.

Net Operating Income (NOI) and Cash NOI. NOI is calculated as net income adjusted to exclude depreciation and amortization, acquisition costs, corporate general and administrative costs, interest expense and gains or losses from sales of property. Cash NOI excludes from NOI straight-line rent, amortization of above-/below-market leases, and amortization of deferred revenue (which results from landlord assets funded by tenants). NOI and Cash NOI presented by the Company may not be comparable to NOI and Cash NOI reported by other REITs that define NOI and Cash NOI differently. The Company believes that NOI and Cash NOI provide investors with useful measures of the operating performance of our properties. NOI and Cash NOI should not be considered an alternative to net income as an indication of our performance or to cash flows as a measure of the Company's liquidity or its ability to make distributions. Certain prior year amounts have been updated to conform to the current year Cash NOI definition.

Net Debt and Adjusted Net Debt. Net Debt represents consolidated debt (reported in accordance with GAAP) adjusted to exclude unamortized premiums and discounts and deferred financing fees, less cash and cash equivalents. By excluding these items, the result provides an estimate of the contractual amount of borrowed capital to be repaid, net of cash available to repay it. The Company believes this calculation constitutes a beneficial supplemental non-GAAP financial disclosure to investors in understanding its financial condition. Adjusted Net Debt is Net Debt reduced by 1) for each project under construction or in design, the lesser of i) outstanding lump-sum reimbursement amounts and ii) the cost to date, 2) 40% times the amount by which the cost to date exceeds total lump-sum reimbursement amounts for each project under construction or in design and 3) outstanding lump-sum reimbursement amounts for projects previously completed. These adjustments are made to 1) remove the estimated portion of each project under construction, in design or previously completed that has been financed with debt which may be repaid with outstanding cost reimbursement payments from the US Government and 2) remove the estimated portion of each project under construction or in design, in excess of total lump-sum reimbursements, that has been financed with debt but has not yet produced earnings. See page 20 for further information. The Company's method of calculating Net Debt and Adjusted Net Debt may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

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## Corporate Information and Analyst Coverage



**Investor Relations** 

Lindsay Winterhalter,

VP, Investor Relations

## **Corporate Information**

**Corporate Headquarters** 

2001 K Street NW Suite 775 North

Washington, DC 20006

202-595-9500

**Executive Team** 

William Trimble III, CEO

Michael Ibe, Vice-Chairman and EVP Alison Bernard, CAO

Andrew Pulliam, EVP

**Stock Exchange Listing** 

New York Stock Exchange

Ticker DEA

Darrell Crate, Chairman Meghan Baivier, CFO & COO

Ronald Kendall, EVP

Information Requests

Please contact ir@easterlyreit.com or 202-596-3947 to request an Investor Relations package

**Board of Directors** 

William Binnie, Lead Independent Director

Darrell Crate Cynthia Fisher Scott Freeman Emil Henry Jr. Michael Ibe Tara Innes

& Operations

William Trimble III

## **Equity Research Coverage**

Michael Bilerman / Emmanuel Korchman 212-816-1383 / 212-816-1382

**Jefferies** 

Jonathan Petersen / Peter Abramowitz 212-284-1705 / 212-336-7241

**BMO Capital Markets** 

John P. Kim 212-885-4115 Raymond James & Associates

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**Truist Securities** 

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**RBC Capital Markets** 

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LLC Merrill Ross 202-534-1392

Any opinions, estimates, forecasts or predictions regarding Easterly Government Properties, Inc.'s performance made by these analysts are theirs alone and do not represent opinions, estimates, forecasts or predictions of Easterly Government Properties, Inc. or its management. Easterly Government Properties, Inc. does not by its reference above or distribution imply its endorsement of or concurrence with such opinions, estimates, forecasts or predictions.

# Executive Summary (In thousands, except share and per share amounts)



| Outstanding Classes of Stock and<br>Partnership Units - Fully Diluted |     |                   |  | Three i             | months ended   | Thre | e months ended   |
|---|-----|-------------------|--|---------------------|----------------|------|------------------|
| Basis   | - 1 | At March 31, 2021 | Earnings   |                     | larch 31, 2021 |      | March 31, 2020   |
| Common shares   |     | 83,783,325        | Net income available to Easterly Government Properties,<br>Inc.<br>Net income available to Easterly Government Properties, | \$                  | 6,991          | \$   | 1,697            |
| Unvested restricted shares Common partnership and vested LTIP         |     | 73,628            | Inc.   |                     |                |      |                  |
| units   |     | 10,347,239        | per share:   |                     |                |      |                  |
| Total - fully diluted basis   |     | 94,204,192        | Basic  | \$                  | 0.08           | \$   | 0.02             |
|   |     |                   | Diluted  | \$                  | 0.08           | \$   | 0.02             |
| Market Capitalization   | 1   | At March 31, 2021 | Net income   | \$                  | 7,880          | \$   | 1,918            |
| Price of Common Shares Total equity market capitalization -           | \$  | 20.73             | Net income, per share - fully diluted basis  | \$                  | 0.09           | \$   | 0.02             |
| fully diluted basis   | \$  | 1,952,853         | Funds From Operations (FFO)  | \$                  | 30,198         | \$   | 25,474           |
| Net Debt  |     | 1,005,928         | FFO, per share - fully diluted basis   | \$                  | 0.33           | \$   | 0.30             |
| Total enterprise value  | \$  | 2,958,781         |  |                     |                |      |                  |
|   |     |                   | FFO, as Adjusted   | \$                  | 28,269         | \$   | 24,443           |
|   |     |                   | FFO, as Adjusted, per share - fully diluted basis  | \$                  | 0.31           | \$   | 0.29             |
| Ratios  | -   | At March 31, 2021 |  |                     |                |      |                  |
| Net debt to total enterprise value Net debt to annualized quarterly   |     | 34.0%             | Cash Available for Distribution (CAD)  | \$                  | 24,430         | \$   | 21,833           |
| EBITDA  |     | 6.4x              |  |                     |                |      |                  |
| Adjusted Net Debt to annualized<br>quarterly pro                      |     |                   | Liquidity  |                     |                | Α    | t March 31, 2021 |
| forma EBITDA  |     | 6.2x              | Cash and cash equivalents  |                     |                | \$   | 6,323            |
| Cash interest coverage ratio  |     | 4.5x              |  |                     |                |      |                  |
| Cash fixed charge coverage ratio                                      |     | 4.1x              | Available under \$450 million unsecured revolving credit faci  | lity <sup>(1)</sup> |                | \$   | 341,000          |

(1)Revolving credit facility has an accordion feature that provides additional capacity, subject to the satisfaction of customary terms and conditions, of up to \$250 million, for a total revolving credit facility size of not more than \$700 million.



|  | Mar         | March 31, 2021 |    | December 31, 2020 |  |  |
|--|-------------|----------------|----|-------------------|--|--|
| Assets   |             |                |    |                   |  |  |
| Real estate properties, net                                    | \$          | 2,255,241      | \$ | 2,208,661         |  |  |
| Cash and cash equivalents                                      |             | 6,323          |    | 8,465             |  |  |
| Restricted cash  |             | 6,816          |    | 6,204             |  |  |
| Tenant accounts receivable                                     |             | 45,746         |    | 45,077            |  |  |
| Intangible assets, net   |             | 162,351        |    | 163,387           |  |  |
| Prepaid expenses and other assets                              |             | 31,126         |    | 25,746            |  |  |
| Total assets   | \$          | 2,507,603      | \$ | 2,457,540         |  |  |
| Liabilities  |             |                |    |                   |  |  |
| Revolving credit facility                                      |             | 109,000        |    | 79,250            |  |  |
| Term loan facilities, net                                      |             | 249,057        |    | 248,966           |  |  |
| Notes payable, net   |             | 447,234        |    | 447,171           |  |  |
| Mortgage notes payable, net                                    |             | 201,963        |    | 202,871           |  |  |
| Intangible liabilities, net                                    |             | 23,738         |    | 25,406            |  |  |
| Deferred revenue   |             | 92,118         |    | 92,576            |  |  |
| Interest rate swaps  |             | 10,943         |    | 12,781            |  |  |
| Accounts payable, accrued expenses, and other liabilities      |             | 46,756         |    | 48,549            |  |  |
| Total liabilities  |             | 1,180,809      |    | 1,157,570         |  |  |
| Equity   |             |                |    |                   |  |  |
| Common stock, par value \$0.01, 200,000,000 shares authorized, |             |                |    |                   |  |  |
| 83,856,953 and 82,106,256 shares issued and outstanding at     |             |                |    |                   |  |  |
| March 31, 2021 and December 31, 2020, respectively.            |             | 839            |    | 821               |  |  |
| Additional paid-in capital                                     |             | 1,464,014      |    | 1,424,787         |  |  |
| Retained earnings  |             | 38,956         |    | 31,965            |  |  |
| Cumulative dividends   |             | (313,007)      |    | (291,652)         |  |  |
| Accumulated other comprehensive loss                           | -           | (9,741)        |    | (11,351)          |  |  |
| Total stockholders' equity                                     | -           | 1,181,061      | -  | 1,154,570         |  |  |
| Non-controlling interest in Operating Partnership              |             | 145,733        |    | 145,400           |  |  |
| Total equity   | <del></del> | 1,326,794      | _  | 1,299,970         |  |  |
| Total liabilities and equity                                   | \$          | 2,507,603      | \$ | 2,457,540         |  |  |



|  | Ma | rch 31, 2021 | Mar | ch 31, 2020 |
|--|----|--------------|-----|-------------|
| Revenues   |    |              |     |             |
| Rental income  | \$ | 64,179       | \$  | 56,583      |
| Tenant reimbursements  |    | 320          |     | 1,152       |
| Other income   |    | 502          |     | 483         |
| Total revenues   |    | 65,001       |     | 58,218      |
| Expenses   |    |              |     |             |
| Property operating   |    | 12,094       |     | 11,258      |
| Real estate taxes  |    | 7,286        |     | 6,562       |
| Depreciation and amortization  |    | 22,325       |     | 23,556      |
| Acquisition costs  |    | 487          |     | 538         |
| Corporate general and administrative                                       |    | 5,808        |     | 5,483       |
| Total expenses   |    | 48,000       |     | 47,397      |
| Other expense  |    |              |     |             |
| Interest expense, net  |    | (9,121)      |     | (8,903)     |
| Net income   |    | 7,880        |     | 1,918       |
| Non-controlling interest in Operating Partnership                          |    | (889)        |     | (221)       |
| Net income available to Easterly Government                                |    |              |     |             |
| Properties, Inc.   | \$ | 6,991        | \$  | 1,697       |
| Net income available to Easterly Government<br>Properties, Inc. per share: |    |              |     |             |
| Basic  | \$ | 0.08         | \$  | 0.02        |
| Diluted  | \$ | 0.08         | \$  | 0.02        |
| Weighted-average common shares outstanding:                                |    |              |     |             |
| Basic  |    | 82,120,353   |     | 74,892,711  |
| Diluted  |    | 82,596,597   |     | 75,616,233  |
| Net income, per share - fully diluted basis                                | \$ | 0.09         | \$  | 0.02        |
| Weighted average common shares outstanding - fully diluted basis           |    | 92,649,090   |     | 84,735,095  |

# Net Operating Income (Unaudited, in thousands)



|   | Three Months Ended |             |                |         |  |  |  |
|---|--------------------|-------------|----------------|---------|--|--|--|
|   | Marc               | ch 31, 2021 | March 31, 2020 |         |  |  |  |
| Net income  | \$                 | 7,880       | \$             | 1,918   |  |  |  |
| Depreciation and amortization                     |                    | 22,325      |                | 23,556  |  |  |  |
| Acquisition costs                                 |                    | 487         |                | 538     |  |  |  |
| Corporate general and administrative              |                    | 5,808       |                | 5,483   |  |  |  |
| Interest expense                                  |                    | 9,121       |                | 8,903   |  |  |  |
| Net Operating Income                              |                    | 45,621      |                | 40,398  |  |  |  |
| Adjustments to Net Operating Income:              | ·                  |             |                | _       |  |  |  |
| Straight-line rent and other non-cash adjustments |                    | (1,393)     |                | (698)   |  |  |  |
| Amortization of above-/below-market leases        |                    | (1,286)     |                | (1,521) |  |  |  |
| Amortization of deferred revenue                  |                    | (1,421)     |                | (697)   |  |  |  |
| Cash Net Operating Income                         | \$                 | 41,521      | \$             | 37,482  |  |  |  |



|   |           | Three Montl | hs Ended |            |
|---|-----------|-------------|----------|------------|
|   | March     | 31, 2021    | March    | 31, 2020   |
| Net income  | \$        | 7,880       | \$       | 1,918      |
| Depreciation and amortization                     |           | 22,325      |          | 23,556     |
| Interest expense                                  |           | 9,121       |          | 8,903      |
| Tax expense                                       |           | 134         |          | 89         |
| EBITDA  | \$        | 39,460      | \$       | 34,466     |
| Pro forma adjustments(1)                          |           | 897         |          | 595        |
| Pro forma EBITDA                                  | \$        | 40,357      | \$       | 35,061     |
| Net income  | \$        | 7,880       | \$       | 1,918      |
| Depreciation of real estate assets                |           | 22,318      |          | 23,556     |
| FFO   | \$        | 30,198      | \$       | 25,474     |
| Adjustments to FFO:                               |           |             |          |            |
| Acquisition costs                                 |           | 487         |          | 538        |
| Straight-line rent and other non-cash adjustments |           | (1,413)     |          | (709)      |
| Amortization of above-/below-market leases        |           | (1,286)     |          | (1,521)    |
| Amortization of deferred revenue                  |           | (1,421)     |          | (697)      |
| Non-cash interest expense                         |           | 363         |          | 358        |
| Non-cash compensation                             |           | 1,334       |          | 1,000      |
| Depreciation of non-real estate assets            |           | 7           |          | <u>-</u>   |
| FFO, as Adjusted                                  | \$        | 28,269      | \$       | 24,443     |
| FFO, per share - fully diluted basis              | \$        | 0.33        | \$       | 0.30       |
|   |           |             |          |            |
| FFO, as Adjusted, per share - fully diluted basis | <u>\$</u> | 0.31        | \$       | 0.29       |
| FFO, as Adjusted                                  | \$        | 28.269      | \$       | 24,443     |
| Acquisition costs                                 |           | (487)       |          | (538)      |
| Principal amortization                            |           | (940)       |          | (870)      |
| Maintenance capital expenditures                  |           | (1,250)     |          | (877)      |
| Contractual tenant improvements                   |           | (1,162)     |          | (325)      |
| Cash Available for Distribution (CAD)             | \$        | 24,430      | \$       | 21,833     |
| Weighted average common shares outstanding -      |           |             |          |            |
| fully diluted basis                               |           | 92,649,090  |          | 84,735,095 |

(1)Pro forma assuming a full quarter of operations from the three properties acquired in the first quarter of 2021.



6.2 years

3.5%

| Debt Instrument                                  | Maturity Date            | March 31, 2021<br>Interest Rate          |          | rch 31, 2021<br>Balance(1) | March 31, 2021<br>Percent of<br>Total Indebtedness |
|--|--------------------------|--|----------|----------------------------|--|
| Unsecured debt                                   |                          |  |          |                            |  |
| Revolving Credit facility                        | 18-Jun-22 <sup>(2)</sup> | LIBOR + 130bps                           | \$       | 109,000                    | 10.8%  |
| 2016 Term Loan facility                          | 29-Mar-24                | 2.67%(3)                                 |          | 100,000                    | 9.9%   |
| 2018 Term Loan facility                          | 19-Jun-23                | 3.96%(4)                                 |          | 150,000                    | 14.7%  |
| 2017 Series A Senior Notes                       | 25-May-27                | 4.05%                                    |          | 95,000                     | 9.4%   |
| 2017 Series B Senior Notes                       | 25-May-29                | 4.15%                                    |          | 50,000                     | 4.9%   |
| 2017 Series C Senior Notes                       | 25-May-32                | 4.30%                                    |          | 30,000                     | 2.9%   |
| 2019 Series A Senior Notes                       | 12-Sep-29                | 3.73%                                    |          | 85,000                     | 8.4%   |
| 2019 Series B Senior Notes                       | 12-Sep-31                | 3.83%                                    |          | 100,000                    | 9.9%   |
| 2019 Series C Senior Notes                       | 12-Sep-34                | 3.98%                                    |          | 90,000                     | 8.8%   |
| Total unsecured debt                             | 6.3 years                | 3.45%                                    | \$       | 809,000                    | 79.7%  |
|  | (wtd-avg maturity)       | (wtd-avg rate)                           |          |                            |  |
| Secured mortgage debt                            |                          |  |          |                            |  |
| DEA - Pleasanton                                 | 18-Oct-23                | LIBOR + 150bps                           | \$       | 15.700                     | 1.6%   |
| VA - Golden                                      | 1-Apr-24                 | 5.00%                                    |          | 8,965                      | 0.9%   |
| MEPCOM - Jacksonville                            | 14-Oct-25                | 4.41%                                    |          | 7.640                      | 0.8%   |
| USFS II - Albuquerque                            | 14-Jul-26                | 4.46%                                    |          | 15,826                     | 1.6%   |
| ICE - Charleston                                 | 15-Jan-27                | 4.21%                                    |          | 15,824                     | 1.6%   |
| VA - Loma Linda                                  | 6-Jul-27                 | 3.59%                                    |          | 127,500                    | 12.6%  |
| CBP - Savannah                                   | 10-Jul-33                | 3.40%                                    |          | 11,796                     | 1.2%   |
| Total secured mortgage debt                      | 6 years                  | 3.64%                                    | \$       | 203,251                    | 20.3%  |
|  | (wtd-avg maturity)       | (wtd-avg rate)                           |          |                            |  |
| Debt Statistics                                  | March 31, 2021           |  |          |                            | March 31, 2021                                     |
| Variable rate debt - unhedged<br>Fixed rate debt | \$ 124,700<br>887,551    | % Variable rate deb<br>% Fixed rate debt | t - unhe | edged                      | 12.3°<br>87.7°                                     |

**1,012,251** (6,323)

1,005,928

(11,417) **994,511**  Weighted average maturity

Weighted average interest rate

Less: cash and cash equivalents

Less: adjustment for development projects(5)

Total Debt(1)

Adjusted Net Debt

Net Debt

<sup>(1)</sup>Excludes unamortized premiums / discounts and deferred financing fees.

<sup>(2)</sup> Revolving credit facility has two six-month as-of-right extension options, subject to certain conditions and the payment of an extension fee.

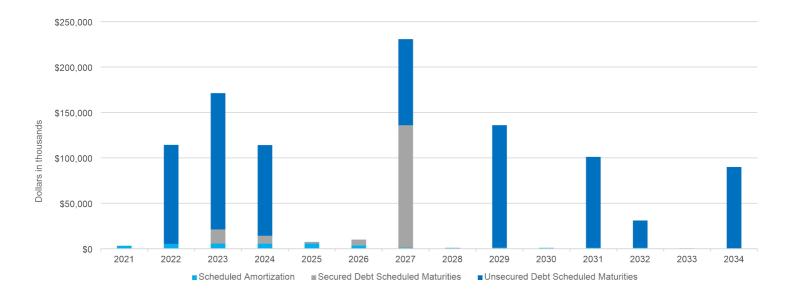
<sup>(3)</sup>Calculated based on two interest rate swaps with an aggregate notional value of \$100.0 million, which effectively fix the interest rate at 2.67% annually based on the Company's current leverage ratio.

<sup>(4)</sup>Calculated based on four interest rate swaps with an aggregate notional value of \$150.0 million, which effectively fix the interest rate at 3.96% annually based on the Company's current leverage ratio.

<sup>(5)</sup>See definition of Adjusted Net Debt on Page 4.



| Secured Debt |                    |        |                         |                             | Uns | secured Debt                   |   |        |       |
|--------------|--------------------|--------|-------------------------|-----------------------------|-----|--------------------------------|---|--------|-------|
| Year         | Schedu<br>Amortiza |        | Scheduled<br>Maturities | Maturities Maturities Total |     | Percentage of<br>Debt Maturing | Weighted Average<br>Interest Rate of<br>Scheduled<br>Maturities |        |       |
| 2021         |                    | 3,292  |                         | -                           |     | -                              | 3,292   | 0.3%   | -     |
| 2022         |                    | 5,297  |                         | -                           |     | 109,000                        | 114,297   | 11.3%  | 1.41% |
| 2023         |                    | 5,586  | 15,                     | 700                         |     | 150,000                        | 171,286   | 16.9%  | 3.74% |
| 2024         |                    | 5,731  | 8,                      | 395                         |     | 100,000                        | 114,126   | 11.3%  | 2.86% |
| 2025         |                    | 5,633  | 1,                      | 917                         |     | _                              | 7,550   | 0.7%   | 4.41% |
| 2026         |                    | 3,686  | 6,                      | 368                         |     | -                              | 10,054  | 1.0%   | 4.46% |
| 2027         |                    | 1,093  | 134,                    | 640                         |     | 95,000                         | 230,733   | 22.8%  | 3.81% |
| 2028         |                    | 983    |                         | -                           |     | -                              | 983   | 0.1%   | -     |
| 2029         |                    | 1,016  |                         | -                           |     | 135,000                        | 136,016   | 13.4%  | 3.89% |
| 2030         |                    | 1,049  |                         | -                           |     | -                              | 1,049   | 0.1%   | -     |
| 2031         |                    | 1,081  |                         | -                           |     | 100,000                        | 101,081   | 10.0%  | 3.83% |
| 2032         |                    | 1,116  |                         | -                           |     | 30,000                         | 31,116  | 3.1%   | 4.30% |
| 2033         |                    | 668    |                         | -                           |     | -                              | 668   | 0.1%   | -     |
| 2034         |                    | -      |                         | -                           |     | 90,000                         | 90,000  | 8.9%   | 3.98% |
| Total        | \$                 | 36,231 | \$ 167,                 | 020                         | \$  | 809,000                        | \$<br>1,012,251   | 100.0% |       |



# Leased Operating Property Overview (As of March 31, 2021, unaudited)



| Property Name                           | Location                        | Property Type            | Tenant<br>Lease<br>Expiration<br>Year | Year Built /<br>Renovated | Leased<br>Square<br>Feet | Annualized<br>Lease<br>Income | Percentage<br>of Total<br>Annualized<br>Lease<br>Income | Annualized Lease Income per Leased Square Foot |
|---|---------------------------------|--------------------------|---------------------------------------|---------------------------|--------------------------|-------------------------------|---|--|
| U.S. Government Leased                  |                                 |                          |                                       |                           |                          |                               |   |  |
| VA - Loma Linda                         | Loma Linda, CA                  | Outpatient Clinic        | 2036                                  | 2016                      | 327,614                  | \$ 16,388,079                 | 6.4%  | \$ 50.02                                       |
| Various GSA - Buffalo                   | Buffalo, NY                     | Office                   | 2021 - 2025(1)                        | 2004                      | 266,668                  | 8,544,043                     | 3.3%  | 32.04  |
| JSC - Suffolk                           | Suffolk, VA                     | Office                   | 2028(2)                               | 1993 / 2004               | 403.737                  | 8,104,091                     | 3.1%  | 20.07  |
| FBI - Salt Lake                         | Salt Lake City, UT              | Office                   | 2032                                  | 2012                      | 169,542                  | 6,796,457                     | 2.7%  | 40.09  |
| IRS - Fresno                            | Fresno, CA                      | Office                   | 2033                                  | 2003                      | 180,481                  | 6,706,223                     | 2.7%  | 37.16  |
| Various GSA - Chicago                   | Des Plaines, IL                 | Office                   | 2022 / 2023                           | 1971 / 1999               | 204,020                  | 6,519,508                     | 2.6%  | 31.96  |
| Various GSA - Portland                  | Portland, OR                    | Office                   | 2022 - 2028(3)                        | 2002                      | 212,845                  | 6,477,949                     | 2.6%  | 30.44  |
| PTO - Arlington                         | Arlington, VA                   | Office                   | 2035                                  | 2009                      | 190,546                  | 6,244,560                     | 2.5%  | 32.77  |
| VA - San Jose                           | San Jose, CA                    | Outpatient Clinic        | 2038                                  | 2018                      | 90,085                   | 5,852,184                     | 2.3%  | 64.96  |
| EPA - Lenexa                            | Lenexa, KS                      | Office                   | 2027(2)                               | 2007 / 2012               | 169,585                  | 5,541,749                     | 2.2%  | 32.68  |
| FBI - San Antonio                       | San Antonio, TX                 | Office                   | 2021                                  | 2007                      | 148,584                  | 5,187,090                     | 2.1%  | 34.91  |
| FEMA - Tracy                            | Tracy, CA                       | Warehouse                | 2038                                  | 2018                      | 210,373                  | 4,610,303                     | 1.8%  | 21.91  |
| FDA - Alameda                           | Alameda, CA                     | Laboratory               | 2039                                  | 2019                      | 69,624                   | 4,561,039                     | 1.8%  | 65.51  |
| FBI - Omaha                             | Omaha, NE                       | Office                   | 2024                                  | 2009                      | 112,196                  | 4,424,959                     | 1.8%  | 39.44  |
| TREAS - Parkersburg                     | Parkersburg, WV                 | Office                   | 2041                                  | 2004 / 2006               | 182,500                  | 4,326,189                     | 1.7%  | 23.71  |
| EPA - Kansas City                       | Kansas City, KS                 | Laboratory               | 2023                                  | 2003                      | 71,979                   | 4,210,244                     | 1.7%  | 58.49  |
| FBI / DEA - El Paso                     | El Paso, TX                     | Office/Warehouse         | 2028                                  | 1998 - 2005               | 203,269                  | 4,046,248                     | 1.6%  | 19.91  |
| VA - South Bend                         | Mishakawa, IN                   | Outpatient Clinic        | 2032                                  | 2017                      | 86,363                   | 3,989,015                     | 1.6%  | 46.19  |
| FDA - Lenexa                            | Lenexa, KS<br>North Charleston, | Laboratory               | 2040                                  | 2020                      | 59,690                   | 3,889,133                     | 1.5%  | 65.16  |
| ICE - Charleston                        | SC                              | Office                   | 2021 / 2027                           | 1994 / 2012               | 86,733                   | 3,871,613                     | 1.5%  | 44.64  |
| USCIS - Lincoln                         | Lincoln, NE                     | Office                   | 2025                                  | 2005                      | 137,671                  | 3,814,965                     | 1.5%  | 27.71  |
| DOI - Billings                          | Billings, MT                    | Office/Warehouse         | 2033                                  | 2013                      | 149,110                  | 3,725,092                     | 1.5%  | 24.98  |
| VA - Mobile                             | Mobile, AL                      | Outpatient Clinic        | 2033                                  | 2018                      | 79,212                   | 3,704,106                     | 1.5%  | 46.76  |
| FBI - Birmingham                        | Birmingham, AL                  | Office                   | 2022                                  | 2005                      | 96,278                   | 3,683,969                     | 1.5%  | 38.26  |
| FBI - Pittsburgh                        | Pittsburgh, PA                  | Office                   | 2027                                  | 2001                      | 100,054                  | 3,622,548                     | 1.4%  | 36.21  |
| FBI - New Orleans                       | New Orleans, LA                 | Office                   | 2029(4)                               | 1999 / 2006               | 137,679                  | 3,578,341                     | 1.4%  | 25.99  |
| DOT - Lakewood                          | Lakewood, CO                    | Office                   | 2024                                  | 2004                      | 122,225                  | 3,489,124                     | 1.4%  | 28.55  |
| FBI - Knoxville                         | Knoxville, TN                   | Office                   | 2025<br>2034                          | 2010                      | 99,130                   | 3,471,198                     | 1.4%  | 35.02  |
| VA - Chico                              | Chico, CA                       | Outpatient Clinic        |                                       | 2019                      | 51,647                   | 3,213,442                     | 1.3%  | 62.22  |
| USFS II - Albuquerque<br>FBI - Richmond | Albuquerque, NM                 | Office<br>Office         | 2026(2)                               | 2011<br>2001              | 98,720                   | 3,063,160                     | 1.2%  | 31.03<br>31.64                                 |
|   | Richmond, VA                    |                          | 2041<br>2029                          | 2001                      | 96,607<br>80.677         | 3,056,400                     | 1.2%<br>1.2%  | 31.04  |
| FDA - College Park<br>OSHA - Sandy      | College Park, MD<br>Sandy, UT   | Laboratory<br>Laboratory | 2029                                  | 2004                      | 75,000                   | 3,017,567<br>3,013,567        | 1.2%  | 40.18  |
| USCIS - Tustin                          | Tustin, CA                      | Office                   | 2024(3)                               | 1979 / 2019               | 66,818                   | 3,013,567                     | 1.2%  | 44.99  |
| USFS I - Albuquerque                    | Albuguergue, NM                 | Office                   | 2026                                  | 2006                      | 92,455                   | 2,924,234                     | 1.2%  | 31.63  |
| DEA - Vista                             | Vista. CA                       | Laboratory               | 2021                                  | 2000                      | 54,119                   | 2,811,893                     | 1.1%  | 51.03  |
| ICE - Albuquerque                       | Albuguergue, NM                 | Office                   | 2021                                  | 2011                      | 71,100                   | 2,752,678                     | 1.1%  | 38.72  |
| JUD - Del Rio                           | Del Rio, TX                     | Courthouse/Office        | 2024                                  | 1992 / 2004               | 89,880                   | 2,718,709                     | 1.1%  | 30.25  |

# Leased Operating Property Overview (Cont.) (As of March 31, 2021, unaudited)



| Parameter Name         | Landin                              | Downsto Torr      | Tenant<br>Lease<br>Expiration | Year Built / | Leased<br>Square | Annualized<br>Lease | Percentage<br>of Total<br>Annualized<br>Lease | Annualized<br>Lease<br>Income per<br>Leased |
|------------------------|-------------------------------------|-------------------|-------------------------------|--------------|------------------|---------------------|---|---|
| Property Name          | Location                            | Property Type     | Year                          | Renovated    | Feet             | Income              | Income  | Square Foot                                 |
| U.S. Government Leased | ,                                   |                   |                               |              |                  |                     |   |   |
| VA - Orange(6)         | Orange, CT                          | Outpatient Clinic | 2034                          | 2019         | 56,330           | 2,687,006           | 1.1%  | 47.70                                       |
| DEA - Pleasanton       | Pleasanton, CA                      | Laboratory        | 2035                          | 2015         | 42,480           | 2,683,459           | 1.1%  | 63.17                                       |
| JUD - El Centro        | El Centro, CA                       | Courthouse/Office | 2034                          | 2004         | 43,345           | 2,663,767           | 1.1%  | 61.46                                       |
| FBI - Mobile           | Mobile, AL                          | Office            | 2029(2)                       | 2001         | 76,112           | 2,632,777           | 1.0%  | 34.59                                       |
| SSA - Charleston       | Charleston, WV                      | Office            | 2024(2)                       | 1959 / 2000  | 110,000          | 2,604,011           | 1.0%  | 23.67                                       |
| DEA - Sterling         | Sterling, VA                        | Laboratory        | 2036                          | 2001         | 49,692           | 2,574,759           | 1.0%  | 51.81                                       |
| FBI - Albany           | Albany, NY                          | Office            | 2036                          | 1998         | 98,184           | 2,532,429           | 1.0%  | 25.79                                       |
| USAO - Louisville      | Louisville, KY                      | Office            | 2031                          | 2011         | 60,000           | 2,453,055           | 1.0%  | 40.88                                       |
| TREAS - Birmingham     | Birmingham, AL                      | Office            | 2029                          | 2014         | 83,676           | 2,450,278           | 1.0%  | 29.28                                       |
| DEA - Dallas Lab       | Dallas, TX                          | Laboratory        | 2021                          | 2001         | 49,723           | 2,414,199           | 1.0%  | 48.55                                       |
| JUD - Charleston       | Charleston, SC                      | Courthouse/Office | 2040                          | 1999         | 52,339           | 2,333,282           | 0.9%  | 44.58                                       |
| DHA - Aurora           | Aurora, CO                          | Office            | 2034                          | 1998 / 2018  | 101,285          | 2,307,796           | 0.9%  | 22.79                                       |
| DEA - Upper Marlboro   | Upper Marlboro, MD                  | Laboratory        | 2022                          | 2002         | 50,978           | 2,294,520           | 0.9%  | 45.01                                       |
| FBI - Little Rock      | Little Rock, AR                     | Office            | 2021                          | 2001         | 101,977          | 2,271,725           | 0.9%  | 22.28                                       |
| DEA - Dallas           | Dallas, TX                          | Office            | 2041                          | 2001         | 71,827           | 2,235,828           | 0.9%  | 31.13                                       |
| MEPCOM - Jacksonville  | Jacksonville, FL                    | Office            | 2025                          | 2010         | 30,000           | 2,204,537           | 0.9%  | 73.48                                       |
| CBP - Savannah         | Savannah, GA                        | Laboratory        | 2033                          | 2013         | 35,000           | 2,164,610           | 0.9%  | 61.85                                       |
| DOE - Lakewood         | Lakewood, CO                        | Office            | 2029                          | 1999         | 115,650          | 2,093,583           | 0.8%  | 18.10                                       |
| JUD - Jackson          | Jackson, TN                         | Courthouse/Office | 2023(2)                       | 1998         | 73,397           | 2,051,666           | 0.8%  | 27.95                                       |
| DEA - Santa Ana        | Santa Ana, CA                       | Office            | 2024                          | 2004         | 39,905           | 1,878,451           | 0.7%  | 47.07                                       |
| ICE - Otav             | San Diego, CA                       | Office            | 2022 / 2026                   | 2001         | 49,457           | 1,771,268           | 0.7%  | 35.81                                       |
| NPS - Omaha            | Omaha, NE                           | Office            | 2024                          | 2004         | 62,772           | 1,766,700           | 0.7%  | 28.14                                       |
| VA - Golden            | Golden, CO                          | Office/Warehouse  | 2026                          | 1996 / 2011  | 56,753           | 1,753,834           | 0.7%  | 30.90                                       |
| CBP - Sunburst         | Sunburst, MT                        | Office            | 2028                          | 2008         | 33,000           | 1,619,940           | 0.6%  | 49.09                                       |
| USCG - Martinsburg     | Martinsburg, WV                     | Office            | 2027                          | 2007         | 59,547           | 1,610,513           | 0.6%  | 27.05                                       |
| DEA - Birmingham       | Birmingham, AL                      | Office            | 2021                          | 2005         | 35.616           | 1,535,154           | 0.6%  | 43.10                                       |
| JUD - Aberdeen         | Aberdeen, MS                        | Courthouse/Office | 2025                          | 2005         | 46,979           | 1,488,184           | 0.6%  | 31.68                                       |
| GSA - Clarksburg       | Clarksburg, WV                      | Office            | 2024(2)                       | 1999         | 63,750           | 1,473,177           | 0.6%  | 23.11                                       |
| DEA - North Highlands  | Sacramento, CA<br>North Charleston. | Office            | 2033                          | 2002         | 37,975           | 1,446,712           | 0.6%  | 38.10                                       |
| VA - Charleston        | SC                                  | Warehouse         | 2040                          | 2020         | 97,718           | 1,383,687           | 0.5%  | 14.16                                       |
| DEA - Albany           | Albany, NY                          | Office            | 2025                          | 2004         | 31,976           | 1,360,964           | 0.5%  | 42.56                                       |
| DEA - Riverside        | Riverside, CA                       | Office            | 2032                          | 1997         | 34,354           | 1,256,006           | 0.5%  | 36.56                                       |
| SSA - Dallas           | Dallas, TX                          | Office            | 2035                          | 2005         | 27,200           | 977,296             | 0.4%  | 35.93                                       |
| HRSA - Baton Rouge     | Baton Rouge, LA                     | Office            | 2040                          | 1981 / 2020  | 27,569           | 838,276             | 0.3%  | 30.41                                       |
| JUD - South Bend       | South Bend, IN                      | Courthouse/Office | 2027                          | 1996 / 2011  | 30,119           | 801,819             | 0.3%  | 26.62                                       |
| ICE - Pittsburgh       | Pittsburgh, PA                      | Office            | 2023 / 2032(7)                | 2004         | 25,245           | 799,618             | 0.3%  | 31.67                                       |

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## Leased Operating Property Overview (Cont.)

(As of March 31, 2021, unaudited)



| Property Name   | Location        | Property Type           | Tenant<br>Lease<br>Expiration<br>Year | Year Built /<br>Renovated | Leased<br>Square<br>Feet | Annualized<br>Lease<br>Income | Percentage<br>of Total<br>Annualized<br>Lease<br>Income | Annualized<br>Lease<br>Income per<br>Leased<br>Square<br>Foot |  |
|---|-----------------|-------------------------|---------------------------------------|---------------------------|--------------------------|-------------------------------|---|---|--|
| U.S. Government Leased Properties (Cont.)                               |                 |                         |                                       |                           |                          |                               |   |   |  |
| VA - Baton Rouge  | Baton Rouge, LA | Outpatient Clinic       | 2024                                  | 2004                      | 30,000                   | 793,356                       | 0.3%  | 26.45   |  |
| ICE - Louisville  | Louisville, KY  | Office                  | 2021                                  | 2011                      | 17,420                   | 707,886                       | 0.3%  | 40.64   |  |
| DEA - San Diego   | San Diego, CA   | Warehouse               | 2032                                  | 1999                      | 16,100                   | 537,937                       | 0.2%  | 33.41   |  |
|   | Mission Viejo,  |                         |                                       |                           |                          |                               |   |   |  |
| SSA - Mission Viejo   | CA              | Office                  | 2022                                  | 2005                      | 11,590                   | 475,505                       | 0.2%  | 41.03   |  |
| SSA - San Diego   | San Diego, CA   | Office                  | 2032                                  | 2003                      | 10,059                   | 423,446                       | 0.2%  | 42.10   |  |
| DEA - Bakersfield   | Bakersfield, CA | Office                  | 2038                                  | 2000                      | 9,800                    | 370,497                       | 0.1%  | 37.81   |  |
| Subtotal  |                 |                         |                                       |                           | 7,301,715                | \$251,681,177                 | 99.6%   | \$ 34.47  |  |
| Privately Leased Prope  | rties           |                         |                                       |                           |                          |                               |   |   |  |
| 5998 Osceola Court -<br>United Technologies<br>501 East Hunter Street - | Midland, GA     | Warehouse/Manufacturing | 2023(8)                               | 2014                      | 105,641                  | 543,818                       | 0.2%  | 5.15  |  |
| Lummus Corporation  | Lubbock, TX     | Warehouse/Distribution  | 2028(5)                               | 2013                      | 70,078                   | 410,157                       | 0.2%  | 5.85  |  |
| Subtotal  | Edbbook, 17     | Warehouse/Distribution  | 2020(*)                               | 2015                      | 175,719                  | \$ 953,975                    | 0.4%  |   |  |
|   |                 |                         |                                       |                           |                          | - 300,010                     |   |   |  |
| Total / Weighted<br>Average   |                 |                         |                                       |                           | 7,477,434                | \$ 252,635,152                | 100.0%  | \$ 33.79  |  |

(1)14,274 square feet leased to a private tenant will expire on September 30, 2021 and contains one five-year renewal option.

(2)Lease contains one five-year renewal option.

(3)37,811 square feet leased to the U.S. Army Corps of Engineers ("ACOE") will expire on February 19, 2025 and contains two five-year renewal options. 21,646 square feet leased to the Federal Bureau of Investigation ("FBI") will expire on December 31, 2024 and contains two five-year renewal options. 10,299 square feet leased to three private tenants will expire between 2022-2025 and all contain one five-year renewal option. 4,846 square feet leased to the Department of Energy ("DOE") will expire on April 14, 2023 and contains two five-year renewal options.

(4)Lease contains one ten-year renewal option.

(5)Lease contains two five-year renewal options.

(6)Previously named VA - Northeast.

(7)21,391 square feet leased to the U.S. Immigration and Customs Enforcement ("ICE") will expire on February 28, 2022 and contains one three-year renewal option.

(8)Lease contains three five-year renewal options.



|  | Weighted<br>Average<br>Remaining | Leased      | Percentage<br>of Leased | Annualized    | Percentage<br>of Total<br>Annualized<br>Lease |
|--|----------------------------------|-------------|-------------------------|---------------|---|
| Tenant   | Lease Term <sup>(1)</sup>        | Square Feet | Square Feet             | Lease Income  | Income  |
| U.S. Government  |                                  |             |                         |               |   |
| Federal Bureau of Investigation ("FBI")                | 7.1                              | 1,391,614   | 18.7%                   | \$ 44,525,400 | 17.7%   |
| Department of Veteran Affairs ("VA")                   | 12.6                             | 979,979     | 13.2%                   | 43,161,688    | 17.1%   |
| Drug Enforcement Administration ("DEA")                | 8.1                              | 603,323     | 8.2%                    | 25,062,166    | 9.9%  |
| Judiciary of the U.S. ("JUD")                          | 7.2                              | 336,059     | 4.5%                    | 12,057,427    | 4.8%  |
| Food and Drug Administration ("FDA")                   | 14.9                             | 209,991     | 2.8%                    | 11,467,739    | 4.5%  |
| Environmental Protection Agency ("EPA")                | 5.2                              | 241,564     | 3.2%                    | 9,751,993     | 3.9%  |
| Internal Revenue Service ("IRS")                       | 9.9                              | 236,233     | 3.2%                    | 8,538,467     | 3.4%  |
| U.S. Immigration and Customs Enforcement ("ICE")       | 5.0                              | 205,268     | 2.7%                    | 8,415,157     | 3.3%  |
| U.S. Joint Staff Command ("JSC")                       | 7.2                              | 403,737     | 5.4%                    | 8,104,091     | 3.2%  |
| U.S. Citizenship and Immigration Services ("USCIS")    | 7.3                              | 204,489     | 2.7%                    | 6,820,960     | 2.7%  |
| Bureau of the Fiscal Service ("BFS")                   | 16.4                             | 266,176     | 3.6%                    | 6,776,467     | 2.7%  |
| Federal Aviation Administration ("FAA")                | 2.6                              | 194,540     | 2.6%                    | 6,258,839     | 2.5%  |
| Patent and Trademark Office ("PTO")                    | 13.8                             | 190,546     | 2.5%                    | 6,244,560     | 2.5%  |
| U.S. Forest Service ("USFS")                           | 5.2                              | 191,175     | 2.6%                    | 5,987,394     | 2.4%  |
| Social Security Administration ("SSA")                 | 5.2                              | 200,866     | 2.7%                    | 5,451,217     | 2.2%  |
| Federal Emergency Management Agency ("FEMA")           | 17.5                             | 210,373     | 2.8%                    | 4,610,303     | 1.8%  |
| Customs and Border Protection ("CBP")                  | 10.0                             | 68,000      | 0.9%                    | 3,784,550     | 1.5%  |
| Department of Transportation ("DOT")                   | 3.1                              | 129,659     | 1.7%                    | 3,737,418     | 1.5%  |
| Occupational Safety and Health Administration ("OSHA") | 2.8                              | 75,000      | 1.0%                    | 3,013,567     | 1.2%  |
| U.S. Attorney Office ("USAO")                          | 10.0                             | 66,408      | 0.9%                    | 2,601,125     | 1.0%  |
| Defense Health Agency ("DHA")                          | 13.1                             | 101,285     | 1.4%                    | 2,307,796     | 0.9%  |
| Department of Energy ("DOE")                           | 8.3                              | 120,496     | 1.6%                    | 2,213,403     | 0.9%  |
| Military Entrance Processing Command ("MEPCOM")        | 4.5                              | 30,000      | 0.4%                    | 2,204,537     | 0.9%  |
| U.S. Department of Agriculture ("USDA")                | 6.3                              | 69,440      | 0.9%                    | 2,122,091     | 0.8%  |
| Bureau of Indian Affairs ("BIA")                       | 11.3                             | 78,184      | 1.0%                    | 2,010,373     | 0.8%  |
| National Park Service ("NPS")                          | 3.2                              | 62,772      | 0.8%                    | 1,766,700     | 0.7%  |
| Bureau of Reclamation ("BOR")                          | 12.1                             | 69,518      | 0.9%                    | 1,736,711     | 0.7%  |
| General Services Administration - Other                | 4.5                              | 54,803      | 0.7%                    | 1,686,265     | 0.7%  |
| U.S. Coast Guard ("USCG")                              | 6.7                              | 59,547      | 0.8%                    | 1,610,513     | 0.6%  |

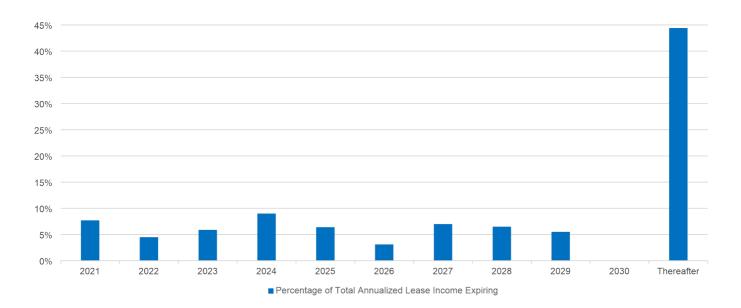


| Tenant  | Weighted<br>Average<br>Remaining<br>Lease Term <sup>(1)</sup> | Leased<br>Square Feet | Percentage<br>of Leased<br>Square Feet | Annualized<br>Lease Income | Percentage<br>of Total<br>Annualized<br>Lease<br>Income |
|---|---|-----------------------|--|----------------------------|---|
| U.S. Government (Cont.)                                     |   |                       |  |                            |   |
| Small Business Administration ("SBA")                       | 1.0   | 42,835                | 0.6%                                   | 1,345,617                  | 0.5%  |
| U.S. Army Corps of Engineers ("ACOE")                       | 3.9   | 39,320                | 0.5%                                   | 1,085,191                  | 0.4%  |
| Health Resources and Services Administration ("HRSA")       | 19.3  | 27,569                | 0.4%                                   | 838,276                    | 0.3%  |
| National Oceanic and Atmospheric Administration ("NOAA")    | 1.8   | 25,612                | 0.3%                                   | 799,315                    | 0.3%  |
| Bureau of Alcohol, Tobacco, Firearms and Explosives ("ATF") | 4.1   | 21,342                | 0.3%                                   | 781,193                    | 0.3%  |
| Office of the Field Solicitor ("OFC")                       | 12.1  | 4,526                 | 0.1%                                   | 113,069                    | 0.0%  |
| Office of the Special Trustee for American Indians ("OST")  | 12.1  | 3,359                 | 0.0%                                   | 83,915                     | 0.0%  |
| U.S. Marshals Service ("USMS")                              | 5.8   | 1,054                 | 0.0%                                   | 48,361                     | 0.0%  |
| Department of Labor ("DOL")                                 | 2.8   | 1,004                 | 0.0%                                   | 23,198                     | 0.0%  |
| U.S. Probation Office ("USPO")                              | 2.8   | 452                   | 0.0%                                   | 10,452                     | 0.0%  |
| Subtotal  | 8.8   | 7,218,118             | 96.6%                                  | \$ 249,157,504             | 98.6%   |
| Private Tenants   |   |                       |  |                            |   |
| Other Private Tenants                                       | 1.9   | 40,345                | 0.5%                                   | \$ 1,171,027               | 0.5%  |
| Providence Health & Services                                | 4.4   | 21,643                | 0.3%                                   | 725,079                    | 0.3%  |
| We Are Sharing Hope SC                                      | 0.5   | 21,609                | 0.3%                                   | 627,567                    | 0.2%  |
| United Technologies (Pratt & Whitney)                       | 2.8   | 105,641               | 1.4%                                   | 543,818                    | 0.2%  |
| Lummus Corporation  | 7.3   | 70,078                | 0.9%                                   | 410,157                    | 0.2%  |
| Subtotal  | 3.8   | 259,316               | 3.4%                                   | \$ 3,477,648               | 1.4%  |
| Total / Weighted Average                                    | 8.6   | 7,477,434             | 100.0%                                 | \$ 252,635,152             | 100.0%  |

(1)Weighted based on leased square feet.



| Year of Lease Expiration | Number of<br>Leases<br>Expiring | Leased Square<br>Footage<br>Expiring | Percentage of<br>Total Leased<br>Square<br>Footage<br>Expiring | Annualized<br>Lease Income<br>Expiring | Percentage of<br>Total Annualized<br>Lease Income<br>Expiring | Annualized<br>Lease Income<br>per Leased<br>Square Foot<br>Expiring |
|--------------------------|---------------------------------|--------------------------------------|--|--|---|---|
| 2021                     | 11                              | 548,709                              | 7.3%   | 19,358,742                             | 7.7%  | 35.28   |
| 2022                     | 9                               | 303,204                              | 4.1%   | 11,291,153                             | 4.5%  | 37.24   |
| 2023                     | 12                              | 502,538                              | 6.7%   | 14,822,876                             | 5.9%  | 29.50   |
| 2024                     | 10                              | 727,374                              | 9.7%   | 22,798,087                             | 9.0%  | 31.34   |
| 2025                     | 13                              | 470,957                              | 6.3%   | 16,169,569                             | 6.4%  | 34.33   |
| 2026                     | 4                               | 249,466                              | 3.3%   | 7,797,873                              | 3.1%  | 31.26   |
| 2027                     | 6                               | 495,529                              | 6.6%   | 17,573,353                             | 7.0%  | 35.46   |
| 2028                     | 8                               | 783,003                              | 10.5%  | 16,398,272                             | 6.5%  | 20.94   |
| 2029                     | 5                               | 493,794                              | 6.6%   | 13,772,546                             | 5.5%  | 27.89   |
| 2030                     | -                               | -                                    | 0.0%   | -                                      | 0.0%  | -   |
| Thereafter               | 34                              | 2,902,860                            | 38.9%  | 112,652,681                            | 44.4%   | 38.81   |
| Total / Weighted Average | 112                             | 7,477,434                            | 100.0%   | \$ 252,635,152                         | 100.0% \$   | 33.79   |



## Summary of Re/Development Projects

(As of March 31, 2021, unaudited, in thousands, except square feet)



| Projects Un | Projects Under Construction <sup>(1)</sup> |          |                 |       |                   |              |               |             |              |  |  |
|-------------|--|----------|-----------------|-------|-------------------|--------------|---------------|-------------|--------------|--|--|
| ,           |  |          | Total<br>Leased |       |                   |              | Total Lump-   | Anticipated | Anticipated  |  |  |
| Property    |  | Property | Square          | Lease | Anticipated Total |              | Sum           | Completion  | Lease        |  |  |
| Name        | Location                                   | Type     | Feet            | Term  | Cost              | Cost to Date | Reimbursement | Date        | Commencement |  |  |
| N/A         | _  | _        | _               | _     | \$ -              | \$ -         | \$ -          | _           | _            |  |  |

| Projects in      | Design(2)      |                  |  |               |    |             |                                   |                                      |
|------------------|----------------|------------------|--|---------------|----|-------------|-----------------------------------|--------------------------------------|
| Property<br>Name | Location       | Property<br>Type | Total<br>Estimated<br>Leased<br>Square<br>Feet | Lease<br>Term | С  | ost to Date | Anticipated<br>Completion<br>Date | Anticipated<br>Lease<br>Commencement |
| FDA -<br>Atlanta | Atlanta,<br>GA | Laboratory       | 162,000  | 20-Year       | \$ | 28,543      | 3Q 2023                           | 3Q 2023                              |
| Total            |                |                  | 162,000  |               | \$ | 28,543      |                                   |                                      |

| Projects Previously Completed with Outstanding Lump-Sum Reimbursements |          |          |        |       |                  |            |              |  |  |  |  |
|--|----------|----------|--------|-------|------------------|------------|--------------|--|--|--|--|
|  |          |          | Total  |       |                  |            |              |  |  |  |  |
|  |          |          | Leased |       | Outstanding      |            |              |  |  |  |  |
| Property   |          | Property | Square | Lease | Lump-Sum         | Completion | Lease        |  |  |  |  |
| Name   | Location | Tymo     | Feet   | Term  | Reimbursement(3) | Date       | Commencement |  |  |  |  |
| Name   | Location | Type     | reet   | renn  | Reinibursement   | Date       | Commencement |  |  |  |  |

<sup>(1)</sup>Includes properties under construction for which design is complete.

<sup>(2)</sup>Includes projects in the design phase for which project scope is not fully determined.

<sup>(3)</sup>Includes reimbursement of lump-sum tenant improvement costs and development fees.