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The forward-looking statements in this presentation are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in the Company's records and other data available from third parties. These assumptions are inherently subject to significant uncertainties and contingencies that are difficult or impossible to predict and are beyond its control. The Company may not achieve or accomplish these expectations, beliefs or projections. In addition, important factors that, in the view of the Company, could cause actual results to differ materially from those discussed in the forward-looking statements include the achievement of the anticipated levels of profitability, changes in the U.S. government's demand for leased versus owned property, changes in the aggregate size of the U.S. government and its agencies, difficulties in completing and successfully integrating acquisitions, risks associated with our joint venture activities, unfavorable business and economic conditions in the United States and globally, and general volatility of the capital and credit markets, and the other risks and uncertainties associated with our business described from time to time in our filings with the Securities and Exchange Commission (the "SEC"), including our annual report on Form 10-K filed with the SEC on February 27, 2024. Past performance should not be taken as an indication or guarantee of future results, and no representation or warranty, express or implied, is made regarding future performance.

This presentation includes certain non-GAAP financial measures, including EBITDA. These non-GAAP financial measures should be considered only as supplemental to, and not as superior to, financial measures prepared in accordance with GAAP. Descriptions of the Company's calculations and reconciliations of these non-GAAP financial measures to the most comparable GAAP metric can be found in our most recent Supplemental Information Package available on our website and included as exhibit 99.2 to our Form 8-K dated April 30, 2024.

This presentation also contains market statistics and industry data that are subject to uncertainty and are not necessarily reflective of market conditions. Although the Company believes that these statistics and data are reasonable, they have been derived from third party sources and have not been independently verified by the Company. The Company makes no representation as to the accuracy of any third party data presented herein, including comparable company information that is taken or derived from public filings or releases.



I. The Easterly Strategy

Easterly's Mission-Critical Investment Strategy



Easterly's acquisition strategy centers on superior tenant credit and importance of mission



Importance of Mission

- Tenant missions fulfill critical government functions
- Missions are insulated from politics, real estate forces, and economic conditions
- Tenant's mission can only be fulfilled through the use of real estate

Focused on Credit

- IG credit underlying cashflows
- Strong visibility of cashflow through longterm leases

Committed to Quality

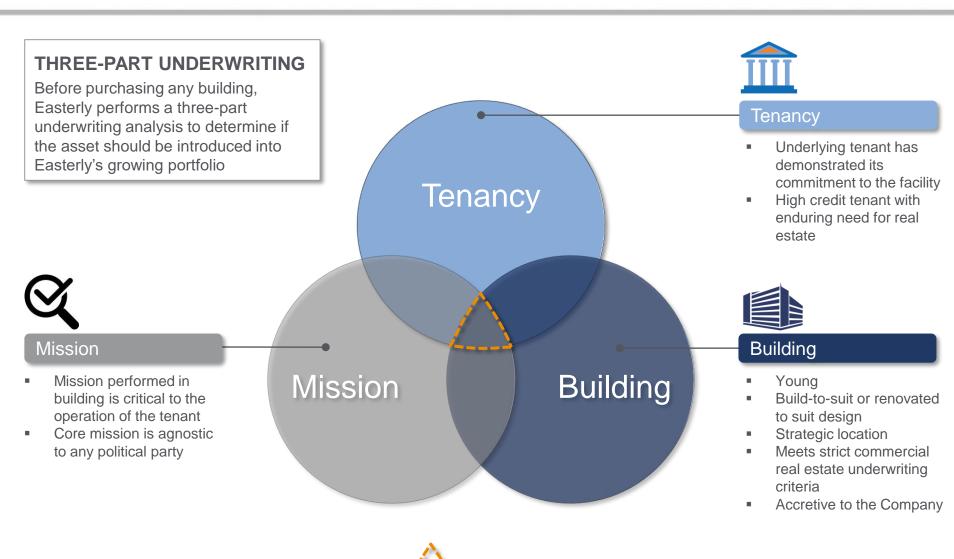
- Class A, high-quality, and in good condition
- Strategically located for tenant

Demonstrated Tenant Needs

- Tenant has demonstrated a recent commitment to the use of real estate
- Specialized construction for underlying tenant

Easterly's Acquisition Analysis





= the Easterly portfolio



II. The Portfolio

High Quality Portfolio of U.S. Government-Leased Assets



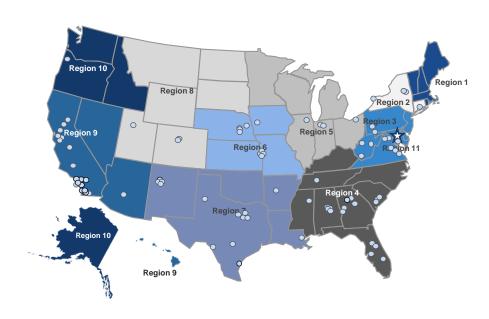
Portfolio Snapshot

Number of Operating Properties	93
Total Leased Square Feet	9.1 million
Weighted Average Age	14.6 years ⁽¹⁾
% Leased ⁽²⁾	97.5%
Weighted Average Remaining Lease Term	10.4 years ⁽³⁾
Ann. Lease Income / Leased SF	\$35.99
Average Building Size (RSF)	100.0k square feet

 Diversified (see breakdown on next page)

Geographic Footprint

GSA Regions



- 1. New England
- 2. Northeast & Caribbean
- 3. Mid-Atlantic
- 4. Southeast Sunbelt
- 5. Great Lakes
- 6. The Heartland

- 7. Greater Southwest
- 8. Rocky Mountain
- 9. Pacific Rim
- 10. Northwest / Arctic
- 11. National Capital

NOTE: Figures and metrics are as of 3/31/2024 pro forma for the two properties acquired subsequent to quarter-end and one pending acquisition expected to close shortly, except for Ann. Lease Income. Property-level data for VA Portfolio properties owned by the Company's unconsolidated joint venture is presented at 100%, unless otherwise noted.

-) Weighted average age is based on rentable square feet. Age is based on the property's original date of construction, or its renovation-to-suit date, if applicable.
- (2) For purposes of calculating percentage leased, we exclude from the denominator total square feet that was unleased and to which we attributed no value at the time of acquisition.
- Weighted average remaining lease term is based on leased square feet.

Property Type

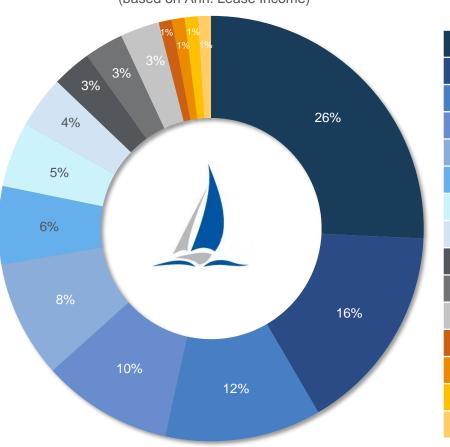
(Based on Ann. Lease Income)

The Unique Attributes of Easterly's Government-Leased Portfolio



The nature of Easterly's Government leased portfolio distances the Company from the cyclical conditions that currently plague the typical office space

Easterly Portfolio by Asset Type (based on Ann. Lease Income)



Asset Type	ALI
VA Outpatient	26%
FBI Regional HQ	16%
Built-to-Suit Specialized U.S. Gov't Space	12%
Laboratory	10%
Warehouse / Distribution	8%
Gov't Anchored Multi-tenant	6%
Courthouse	5%
ICE / CBP / TSA Field Office	4%
DEA Regional HQ	3%
Dep't of Defense Secure Command Center	3%
Single Tenant U.S. Gov't Office	3%
Secure Space for U.S. Attorneys by Federal Courthouse	1%
Federal Center	1%
Nat'l Weather Service Control Center + Satellite Field	1%
High Credit Public Adjudication Facility	1%

News Headlines vs. Easterly's Reality



Ever since the Obama Administration, there has been a focus on reducing the federal footprint. Not only has this not materialized to date, even if it had, it would **not** impact the Easterly portfolio

News Headlines	Easterly's Reality		
 OMB – "Freeze the Footprint" / "Reduce the Footprint" 	OMB strategy v. GSA execution		
The government can work from home	 Mission-critical services require dedicated facilities; electric usage at Easterly properties in line with pre-pandemic levels 		
 GAO - Less than 25% of federal office space used post-pandemic 	 Findings were strictly for DC-based agency headquarters offices 		
 Government should consolidate into federally owned real estate 	 Consolidation opportunities are limited due to large maintenance backlog and poor condition of owned inventory 		
 Republicans will fire 75% of the work force and shutter several government agencies 	 Workforce relatively steady (2.8 million) for the past 20+ years 		
 Government will not be able to get anything done because of shutdowns 	 GSA has always met its obligation to make rent payments to lessors 		

VA Portfolio Lease Snapshot





GEOGRAPHIC DIVERSITY
AND ROBUST VETERAN
POPULATION

The Portfolio provides a well-diversified collection of Veteran rich locations throughout the U.S. Sun Belt and Heartland regions.

2023 Acquisitions (non-VA Portfolio)



In 2023, Easterly acquired three mission critical, purpose-built facilities, all supported by high credit tenancies for lengthy lease terms





- 95,273 leased square feet
- Renovated to suit in 2020
- 100% occupied by State of California (S&P: AA-) since 2009
- Wtd. Avg. Expiration Date: January 2034
- A public facing facility with court hearing rooms used for adjudicating workers' compensation claims, as well as training rooms for furthering employment opportunities
- Demonstrated need of space with lease renewal exercised post-pandemic and expanded tenancy within the facility



DHS - Atlanta

- 97,969 square feet
- 93% leased by two branches of the Department of Homeland Security (DHS), including TSA and CBP
- Recently underwent an extensive renovation in 2023
- Both tenants recently executed a 15-year firm term lease that does not expire until 2038
- Located near Atlanta Airport, proving to be a strategic advantage for the tenants
- Specialized buildout required, including airplane fuselage within the facility



JUD - Newport News

- 35,005 leased square feet
- 2008 Build-to-suit LEED Certified construction
- 10-year firm, non-cancelable lease with the GSA until 2033
- Serves as a courthouse under the U.S. District Courts Eastern District of Virginia
- Built to strict federal building and security standards, including isolated prisoner movement and 50-foot perimeter security setbacks
- Houses four District Judges, three Senior District Judges, and three Magistrate Judges

YTD Wholly-Owned Acquisitions



Easterly continues to acquire mission critical, build-to-suit assets that fulfill the Company's strict investment criteria



ICE - Dallas

- 135,200 square feet
- 95% leased to key tenants, including the Office of the Chief Information Officer (OCIO) and Office of Human Capital for ICE
- Renovated to suit
- The OCIO is responsible for delivering innovative information technology (IT) and business solutions that enable ICE to protect and secure the nation.
- Asset will facilitate OCIO's mission critical IT initiatives
- 13.3 weighted average remaining lease term



- 49,420 square feet
- 100% leased to U.S. Immigrations and Customs Enforcement (ICE)
- 20-year lease that does not expire until August 2040
- Purpose-built facility with sallyport to aid the country's premier federal law enforcement agency dedicated to the detecting and dismantling of transnational criminal networks
- Houses important operations that cover a significant portion of Central Florida



HSI - Orlando

- 27,840 square feet
- 100% leased to Homeland Security Investigation (HSI)
- 15-year lease that does not expire until March 2036
- Facility aids in the investigations of crime on a global scale, including at home, abroad, and online.
- Houses the Central Florida Intelligence Exchange, which is an all crimes/all hazards fusion center supporting nine counties with on-site staffing from multiple federal, state and local agencies

Easterly's ESG Strategy



Easterly's ESG Program continues to evolve as the Company works towards its environmental and social goals by 2030



2023
Environmental Social Governance Report



IF VIEWING ELECTRONICALLY, CLICK HERE FOR ESG REPORT





SUSTAINABLE DEVELOPMENT GOALS



EASTERLY'S ENVIRONMENTAL AND SOCIAL GOALS

ENVIRONMENTAL(1)

SOCIAL

U.N. SDGS



Reduce energy use intensity



Reduce water use intensity

5% by 2030



 Increase diversity, equity, and inclusion (DEI) in hiring practices and implement DEI training across the Company



Achieved in 2023

Achieve 90% participation in employee charitable giving or volunteerism by 2025

Increase team-member feedback by implementing employee engagement survey by 2023

Achieve 90% participation in annual employee engagement survey by 2025

Align with U.N. SDGs:

- Good Health and Well-Being
- 6 Clean Water and Sanitation
- 7 Affordable and Clean Energy
- 11 Sustainable Cities and Communities
- 13 Climate Action

A SNAPSHOT OF EASTERLY'S ESG ACHIEVEMENTS

- Between 2022 and 2023, Easterly saw a 4% decrease in energy usage and achieved 16 ENERGY STAR⁽²⁾ Certifications
- Recipient of 2023 "Best Places to Work" award for Greater Washington Region in the Washington Business Journal
- Partnered with the Wounded Warrior Project to help support continuing efforts to aid veterans, their families, and caregivers. The Company achieved 79% participation in its charitable giving campaign, during which its employees raised nearly \$5,000, doubling its original goal.



III. The U.S. Government Tenancy Advantage

Rent Structured to Rise with Inflation

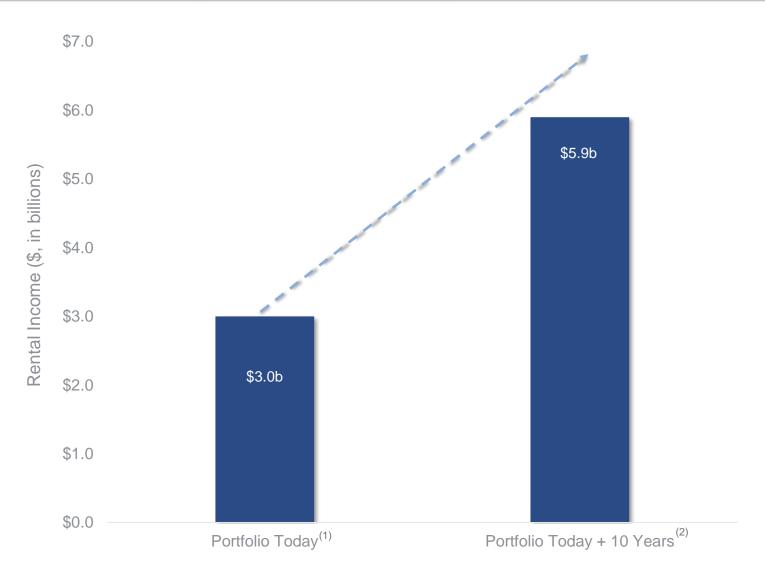


GSA leases include an OpEx base which grows with inflation, protecting the Company from NOI margin compression



Focused on Stable, Recurring Cash Flows Backed by the Full Faith and Credit of the U.S. Government



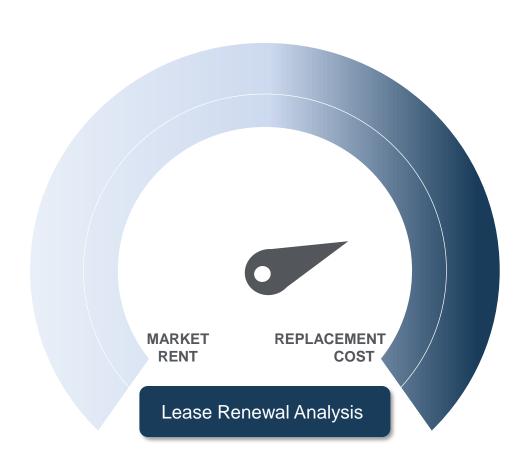


⁽¹⁾ Represents aggregate rental income due during the remaining term of existing U.S. Government leases. Figures and metrics are as of 3/31/2024 pro forma for the two properties acquired subsequent to quarter-end and one pending acquisition expected to close shortly.

²⁾ In an illustrative example that assumes all current leases with the U.S. Government in the Easterly portfolio are renewed for a 10-year lease term with a 10% increase in rent upon its current lease expiration.

Illustrative Example of How Easterly Thinks About Renewals







- Property fulfills the right mix of mission criticality, tenant agency representation and customized building features
- Company bases renewal price upon <u>replacement cost</u> for this asset
- "Bullseye" represents the vast majority of the Easterly Portfolio

Plain Vanilla

- Property fulfills important missions for tenant agencies but within a more typical office setting
- Company bases renewal price upon local <u>market rent</u> for this asset class
- "Plain vanilla" represents a very small portion of the Easterly Portfolio

Quarterly Update: 2024 - 2025 Renewals



Easterly has one notable lease expiring in 2024, and four expiring in 2025, representing 1.4% and 4.4% of Ann. Lease Income, and approximately 112.2k and 432.4k combined square feet, respectively

ACTUALS

2024 Renewals(1)

<u>Leases Renewed:</u>⁽¹⁾
✓ DEA - Albany

Renewal Statistics:

- 1 lease renewed
- 31,976 SF
- 0.4% of Ann. Lease Income
- 17-year lease term

2024 NOTABLE EXPIRATIONS

Property	% Ann. Lease Income	Leased SF
FBI - Omaha	1.4%	112,196

2025 NOTABLE EXPIRATIONS

Property	% Ann. Lease Income	Leased SF
FBI - San Antonio	1.6%	148,584
USCIS - Lincoln	1.2%	137,671
FBI - Knoxville	1.1%	99,130
JUD - Aberdeen	0.5%	46,979

Attractive Market Opportunity



The U.S. Government is the largest employer in the world and the largest office tenant in the U.S.

Favorable Market Dynamics

- GSA-leased inventory has grown 23.3% since 1998 (as compared to a 1.1% decline for GSA-owned), and the GSA now rents more than it owns⁽¹⁾
- Given recent federal budget constraints, we believe it is likely that the U.S. Government will continue to grow its leased portfolio of assets

Fragmented Market

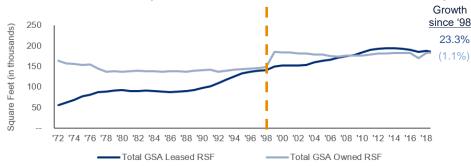
- The largest owners of federally-leased assets own approximately 26.2% in aggregate, with no single landlord owning more than 5.4%⁽²⁾
- No national broker or clearing house for GSA-leased properties

High Barriers to Entry

- Knowledge of GSA procurement process, protocols and culture
- Understanding of mission and hierarchy of tenant agencies
- Proven experience in acquiring, developing and managing GSA properties
- Access to capital

Favorable Demand Dynamics

GSA-Leased Inventory has Grown Faster than GSA-Owned Inventory (1)



Top Owners of Federally-Leased Real Estate⁽²⁾

(in thousands)	RSF	% Market Ownership
Boyd Watterson	10,062	5.4%
Easterly Government Properties	8,903	4.7%
Office Properties Income Trust	6,273	3.3%
NGP	5,102	2.7%
USAA Real Estate Company	4,736	2.5%
COPT Defense Properties	4,065	2.2%
JBG Smith	2,686	1.4%
MetLife Real Estate Investments	2,551	1.4%
LCOR	2,387	1.3%
Brookfield Property Partners	2,300	1.2%
Top Owners	49,065	26.2%
Total GSA - Leased RSF	187,496	100.0%

¹⁹

Proven Acquisition Platform with Identified Pipeline



Demonstrated Ability to Source Transactions

Track Record

- Since it's inception, Easterly has grown the portfolio from 2.1 million leased square feet and 29 properties to its current size of 9.1 million leased square feet and 93 operating properties⁽¹⁾
- Longstanding relationships with owners, developers and brokers

Identified Pipeline

- Proprietary database tracks target properties
- Tracking an estimated \$700 + million of properties
 - Actively evaluating ~\$250 million

Acquisitions Since IPO (2)



⁽¹⁾ Figures and metrics are as of 3/31/2024 pro forma for the two properties acquired subsequent to quarter-end and one pending acquisition expected to close shortly. Reflects 100% of the leased square footage of properties owned by Easterly's unconsolidated joint venture.

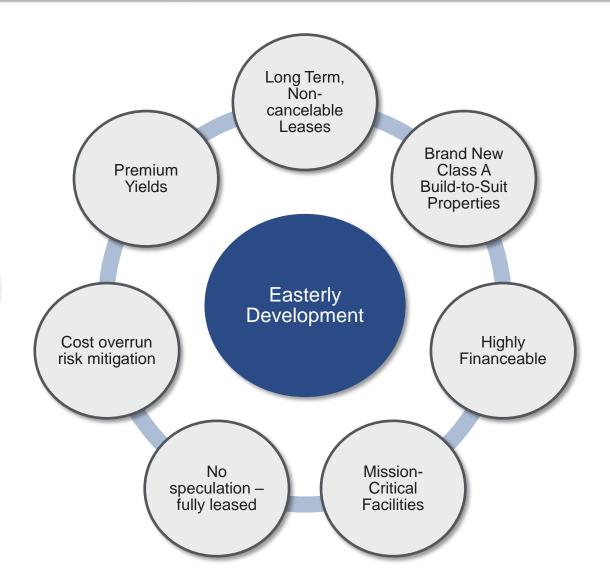


IV. Non-Speculative Development

Non-Speculative Development



- Over 30 years of experience developing nearly 5 million square feet of build-to-suit construction
- Perfected the ability to construct and deliver mission critical assets for the U.S. Government and other key tenancies
- Thorough understanding of the U.S. Government's procurement process and standards as well as relationships throughout the GSA and key agencies of the U.S. Government



Completed Development Projects: FEMA - Tracy, FDA - Alameda & FDA - Lenexa



Completed in 2018

Completed in 2019

Completed in 2020



FEMA - Tracy				
Leased Square Feet	210,373			
Property Acquisition Date	October 2017			
Lease Commencement	October 2018			
Notes	 Serves as Regional Warehouse for emergency supplies for FEMA One of eight regional distribution centers located throughout the country 100% leased to FEMA via GSA 20-year firm term first generation lease Houses an inventory of goods that may be needed for FEMA's response to a disaster Single story, sits on 19 acres 			

Blend of office, warehouse

and refrigerated space

FDA - Alameda **Leased Square** 69,624 Feet **Property** August 2016 **Acquisition Date** Lease August 2019 Commencement Serves as San Francisco Office and Laboratory for the FDA One of thirteen field laboratories located throughout the country Modern, Class A laboratory Houses two wet and dry laboratories for chemistry and microbiology **Notes** Houses regional laboratory and administrative personnel from multiple programs within the Office of Regulatory **Affairs** Security personnel on site 24/7/365 100% leased to FDA via GSA 20-year firm term first generation lease



first generation lease

Active Developments







Newly Awarded Federal Courthouse: Easterly's first Net Zero build-to-suit development project for the GSA

FDA - Atlanta			
Approx. Leased Square Feet	162,000		
Key Dates	Property Acquisition: August 2019 Expected Lease Commencement: 4Q 2025		
Notes	 Will serve as one of 13 regional laboratories strategically located throughout the country 100% leased to FDA via GSA 20-year firm term first generation lease Will house both laboratory and office for the Atlanta District Office as well as the Southeast Food and Feed Laboratory and Southeast Tobacco Laboratory Will oversee regulatory operations within the Atlanta region Will house four separate laboratories for nutritional analysis, chemistry, microbiology and tobacco Will meet the requirements of the National Institute of Health Design Requirements Manual Covers operations in Alabama, Florida, Georgia, Louisiana, Tennessee, Mississippi, North Carolina, South Carolina, U.S. Virgin Islands, and Puerto Rico 		

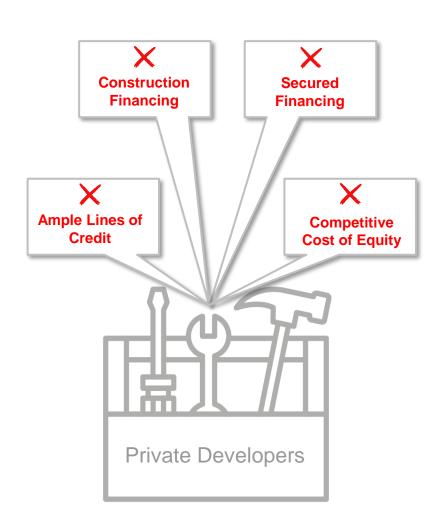
	U.S. Courthouse – Flagstaff	
Approx. Rentable Square Feet	50,777	
Key Dates	Land Acquisition: 1H 2024 Expected Lease Commencement: 1H 2026	
Notes	 20-year term Three-story federal courthouse constructed to Level III security requirements Features three independent paths of travel throughout the entire facility to ensure defendants, judges, and the public never interact with one another outside the District and Magistrate courtrooms Expected to be a LEED Silver, Net Zero facility 	

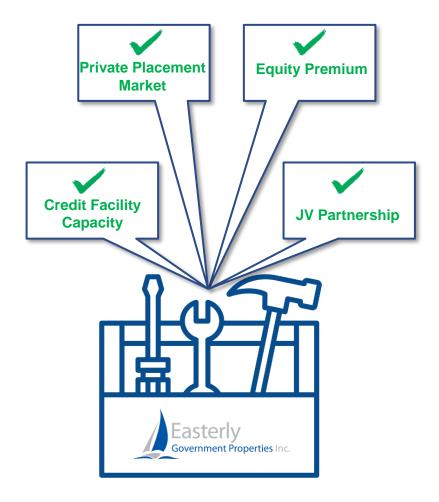


V. The Strength of the Easterly Platform

The Right Tools at the Right Time







Easterly Team Drives Competitive Advantage



Easterly's purpose-built team is the leading owner, manager, acquirer, and developer of mission-critical Government leased real estate

Acquire

- Over two decades exclusively focused on purchasing U.S.
 Government leased assets
- Closed over \$3.3 billion in Government-leased assets
- Expansive set of property owner relationships, which drive off-market transactions
- Government Relations department deeply embedded in the acquisition process, leveraging nearly 40 years of government experience

Develop

- Over 30 years of experience developing nearly 5 million square feet of build-to-suit construction
- Deep-seated knowledge of GSA requirements and the needs of tenant agencies
- Thorough understanding of the U.S. Government's procurement process and standards as well as relationships throughout the GSA and agencies of the U.S. Government

Manage

- Unparalleled ability to work with and manage the bureaucracy and nuances of transacting with the federal government
- Prior experience working at the GSA, as a broker on the National Broker Contract, and in non-GSA commercial real estate management
- Deep relationships with the GSA leveraged within the Asset Management and Government Relations teams

Finance

- Demonstrated ability to consistently access secured and unsecured debt markets as well as the public and private equity markets
- Cultivated a strong and consistent lender base in the debt private placement market with a unique credit story
- Created GSA specific documentation and drove top execution within the CMBS market
- Growing JV partnership with highly regarded global investor

Easterly's Investment Grade Balance Sheet



(\$ in millions)	109.9
	109.9
Common Shares - Fully Diluted Basis	
Closing Price as of 3/31/2024	\$11.51
Equity Market Capitalization – Fully Diluted Basis	\$1,264.8
Secured Mortgage Debt	\$211.1
Revolving Credit Facility	25.4
Term Loan Facilities	275.0
Senior Unsecured Notes	850.0
Total Debt	\$1,361.5
Less: Cash and Cash Equivalents	(10.0)
Net Debt	\$1,351.5
Total Enterprise Value	\$2,616.3

Net Debt / Total Enterprise Value	51.7%
Adjusted Net Debt to Annualized Quarterly Pro Forma EBITDA	6.9x
Cash Interest Coverage Ratio	3 3v

Credit Metrics:

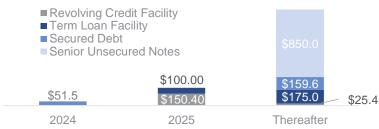
Strong balance sheet with ample debt capacity (\$374.5 million) and approximately 100.0% of in-place debt at fixed rate levels with long dated maturities

Denotes a sustainability-linked pricing component whereby the spread decreased by 0.01% since Easterly achieved certain sustainability targets as determined by an independent third-party evaluation. The sustainability-linked pricing component applies to the Company's 2018 Term Loan, amended in 2021.

Pro Forma Debt Profile				
(\$ in millions)	Balance	Stated Rate	Maturity	
ICE - Charleston	\$11.6	4.21%	2027	
USFS II - Albuquerque	11.1	4.46%	2026	
CBP - Savannah	9.3	3.40%	2033	
VA - Loma Linda	127.5	3.59%	2027	
USCIS - Kansas City	51.5	3.68%	2024	
Total Secured Debt	\$211.1	3.68%	2026	
Revolving Credit Facility (1)	\$25.4	SOFR +1.45%	2028	
Term Loan Facilities (2)	275.0	5.05% / 5.39%	2025 / 2026	
Senior Unsecured Notes (3)	850.0	4.09%	2027 - 2034	
Total Debt	\$1,361.5	4.29%	2029	
Adjusted Net Debt (4)	\$1,267.6			

IG issuer credit rating from Kroll of BBB with stable outlook

Pro Forma Debt Maturity Schedule



NOTE: All amounts and metrics are as of 3/31/2024 and pro forma for the VA - Golden secured mortgage payoff and the acquisition of three operating properties and one land parcel related to the JUD - Flagstaff development project announced subsequent to quarter-end. Asset acquisitions were assumed funded utilizing 50% equity consisting of 0.6M shares settled via the December 2019 ATM program at a wtd. avg. price of \$13.40 per share, and 1.6M shares settled at an assumed share price equal to the quarter-end price. This further assumes a draw down of \$5.9 million on the original Revolving Credit Facility at an interest rate of SOFR + 1.34% and used \$34.3M of cash on hand. Subsequent to asset acquisitions, the Company issued senior unsecured private placement notes payable bearing interest at a 6.56% interest rate and for which use of proceeds assumed to be a \$25M paydown on the 2018 term loan and a \$125M paydown of the revolving credit facility.

¹⁾ The Company's replacement Revolving Credit Facility, executed June 3, 2024, reflects a SOFR + 1.45% interest rate and now expires in 2028. Upon the \$25 million paydown of the 2018 term loan the related swap was assigned to the credit facility which effectively fixed the interest rate at 5.46% for \$25.0 million of the outstanding balance.

The Company's 2016 and 2018 Term Loans have interest rates effectively fixed at 5.05% and 5.39% respectively, given the Company's execution of interest rate swaps and a 0.01% sustainability reduction on the 2018 term loan.

^{4.09%} represents a weighted average interest rate among all tranches of the Company's senior unsecured notes.

Adjusted Net Debt is equal to Net Debt less the lesser of total costs to date or the outstanding lump-sum reimbursement due at the completion of the FDA - Atlanta project and 40% of the costs incurred of the JUD - Flagstaff development project subsequent to quarter-end.

Investment Highlights





97% OF LEASE INCOME BACKED BY FULL FAITH AND CREDIT OF THE U.S. GOVERNMENT (1)

FBI - San Antonio



VA - San Jose



CBP - Savannah

DEFINABLE EDGE IN U.S. GOVERNMENT-LEASED SECTOR

CONSERVATIVE BALANCE SHEET & SUPERIOR CAPITAL MANAGEMENT

EXPERIENCED AND ALIGNED MANAGEMENT TEAM WITH DEEP GSA EXPERTISE



VI. Appendix

Experienced Management Team and Board



Management Team		Board of Directors		
Name / Position	Experience	Name / Position	Experience	
Darrell Crate Chief Executive Officer	 Co-Founded Easterly Partners in 2011 27 years of institutional investment experience Former CFO of Affiliated Managers Group (NYSE: AMG) from 1998 – 2011 	William Binnie Chairman	 CEO & President of Carlisle Capital Corporation Founder, Former Chairman & CEO of Carlisle Plastics 	
Meghan Baivier President & Chief Operating Officer	 Appointed COO of Easterly in 2015 and CFO in 2016 Previously with Citigroup's Real Estate and Lodging Investment Banking group 	Michael Ibe Vice Chairman	EVP – Development & Acquisitions	
Michael Ibe EVP – Development &	 Founder of Western Devcon, a leading owner and developer of GSA assets Development expertise in build-to-suit properties for the GSA 	Darrell Crate Director	CEO of Easterly Government Properties	
Acquisitions	 Over 30 years of development and construction management experience 		 Co-Founder and Managing Director of WaterRev Co-Founder, former President and Director of ViaCell (formerly NASDAQ: VIAC) Director, The Boston Beer Co. (NYSE: SAM) 	
Allison Marino Chief Financial Officer & Chief Accounting Officer	 Joined Easterly in 2021 Previously with Carr Properties as Vice President, Controller, and Marriott's Financial Reporting and Analysis Group 	Cynthia Fisher Director		
J. Stuart Burns EVP – Government Relations	 Joined Easterly in 2023 Previously served as the Assistant Commissioner to the Public Buildings Service at the GSA Former Director of Real Estate for IRS 	Scott Freeman Director	 Managing Partner of FHR Capital, LLC, a privately held real estate investment and advisory company Former Managing Director and Global Head of Portfolio Management of Colony Capital, Inc. 	
Mark Bauer EVP – Development	 Over 30 years in commercial real estate development and investment Served as the Chief Financial Officer to Western Devcon prior to joining Easterly upon IPO in 2015 	Emil Henry, Jr. Director	 Founder and CEO of Tiger Infrastructure Former Assistant Secretary of the Treasury 	
Franklin Logan	Iin Logan neral Counsel ecretary Approximately 15 years of experience counseling public company REITs on legal and regulatory affairs Over 10 years of experience working with the Federal Government	Birector	Director, StoneCastle Financial (NASDAQ: BANX)	
EVP – General Counsel & Secretary		Tara Innes	 Former Managing Director of Fixed Income Research at AIG Asset Management 	
Andrew Pulliam EVP – Acquisitions & Portfolio Mgmt	 Over 20 years of experience in federally leased real estate acquisitions, dispositions and financing Formerly with Republic Properties Corporation 	Director	 Former Managing Director for REITs/Financial Institutions at Fitch Ratings Co-Founder of The Credit Roundtable 	

Senior management owns approximately 7% of Easterly Government Properties⁽¹⁾

Overview of a Typical U.S. Government Lease



Type of Lease	Modified gross lease		
Tenants	 U.S. Government agencies 		
Lease Term ⁽¹⁾	 Initial term of typically 10 - 20 years Renewal leases typically 5 - 10 years 		
Base Rent	Base rent for initial term is generally set at a flat rate for the life of the lease		
Tenant Reimbursement	 Operating Expenses: Tenant required to pay a portion of the increases after the initial base year (Urban CPI – based) Property Taxes: Tenant is typically required to pay for any increase after the initial base year 		
Tenant Improvements	 Certain leases may include a TI allowance within base rent which is amortized over the life of the lease Other alterations made at tenant's expense, generally managed and performed by Easterly 		
Renewal Rate	 New base rent reset based on: Inflation Replacement cost of the building at time of renewal 		

- Enhancements to the property since the date of the prior lease

Summary of Development Project Costs



Conceptual Overview

- Development projects consist of two types of costs:
 - Shell & Tenant Improvement (TI) Allowance
 - TI Lump-Sum Reimbursement
- TI Lump-Sum Reimbursements are borne and financed by DEA through the period of construction
 - Creates "temporary" borrowings / leverage
- The U.S. Government is contractually obligated to repay DEA for TI Lump-Sum Reimbursements upon lease commencement



Lease Renewals & Accounting Treatment

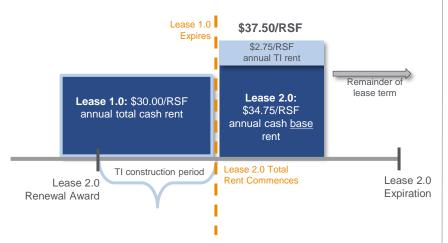


- A GSA lease is comprised of Base Rent and the rent associated with government-dictated Tenant Improvement (TI) Allowance
- Upon lease award, Easterly commits to a maximum TI Allowance
 - Actual TI expenditures can be lower than this maximum (given the incumbent nature of the building) depending on the Government's scope of work
- The amount of time it takes for the government to award the lease, approve the actual TI package and for Easterly to complete the TI work can vary (see examples 1 & 2)
- Rent associated with TI expenditures is not paid for by the government, nor recognized by Easterly, until TI construction is complete
- The following are two examples of potential renewal rent recognition, depending on TI expenditure timing:

Example 1

Assumptions

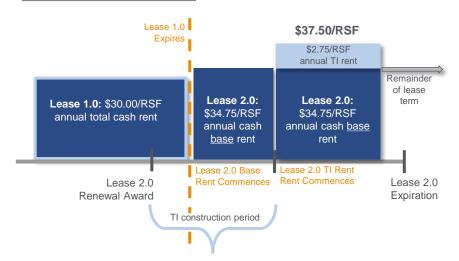
- Typical GSA structure (flat base rent with reimbursement for increases in Operating Expenses and Real Estate Tax)
- 15-year lease renewal term
- 100,000 RSF
- Renewal lease awarded and TIs completed in advance of the current lease expiration



Example 2

Assumptions

- Typical GSA structure (flat base rent with reimbursement for increases in Operating Expenses and Real Estate Tax)
- 15-year lease renewal term
- 100,000 RSF
- Renewal lease awarded but TIs not completed until after the renewal lease commences



How Do You Comp Easterly? Are We an Office or Net Lease REIT?



Easterly compares favorably when considering key traits that drive value in the context of Net Lease versus Office

	Office REITs	Net Lease REITs	Easterly	
Tenancy	Multiple tenants	Single tenant	Single tenant	
Lease Structure	Full-Service Gross	NNN / NN	Modified Gross	
Credit Quality	Medium	High (Typically Achieved Through Diversity)	Highest Quality through Single Tenant (U.S. Gov't)	
Renewal Probability	Low / Medium (commodity office)	Very High (for retail)	Very High (portfolio wide)	
Geographic Focus	Market Specific (Gateway or Non-Gateway)	National (Credit / Concept Driven)	National (Credit / Concept Driven)	
Product Type Diversity	Office Only	Diversified	Predominately Office	
Use	Transient / Commodity	Mission Critical	Mission Critical	
Cash Flow Characteristics Variable Stable		Stable	Stable	





	Quarter Ended March 31, 2024	
Net income	\$	4,884
Depreciation and amortization		23,800
Interest expense		13,836
Tax expense		266
Unconsolidated real estate venture share of above adjustments		2,074
EBITDA	\$	44,860
Pro forma adjustments ⁽¹⁾		1,099
Pro forma EBITDA	\$	45,959

⁽¹⁾ Pro forma assuming a full quarter of operations from the two properties acquired and one property pending acquisition subsequent to quarter-ended March 31, 2024.