



# Supplemental Information Package First Quarter 2017

#### **Disclaimers**



#### Forward-looking Statement

We make statements in this Supplemental Information Package that are considered "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are usually identified by the use of words such as "anticipates," "believes," "estimates," "expects," "intends," "may," "plans," "projects," "seeks," "should," "will," and variations of such words or similar expressions. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement in this Supplemental Information Package for purposes of complying with those safe harbor provisions. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation: risks associated with our dependence on the U.S. Government and its agencies for substantially all of our revenues; risks associated with ownership and development of real estate; decreased rental rates or increased vacancy rates; loss of key personnel; general volatility of the capital and credit markets and the market price of our common stock; the risk we may lose one or more major tenants; difficulties in completing and successfully integrating acquisitions; failure of acquisitions or development projects to occur at anticipated levels or to yield anticipated results; risks associated with actual or threatened terrorist attacks; intense competition in the real estate market that may limit our ability to attract or retain tenants or release space; insufficient amounts of insurance or exposure to events that are either uninsured or underinsured; uncertainties and risks related to adverse weather conditions, natural disasters and climate change; exposure to liability relating to environmental and health and safety matters; limited ability to dispose of assets because of the relative illiquidity of real estate investments and the nature of our assets; exposure to litigation or other claims; risks associated with breaches of our data security; risks associated with our indebtedness; and other risks and uncertainties detailed in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2016, filed with the Securities and Exchange Commission on March 2, 2017 and the factors included under the heading "Risk Factors" in our other public filings. In addition, our qualification as a real estate investment trust involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, or the Code, and depends on our ability to meet the various requirements imposed by the Code through actual operating results, distribution levels and diversity of stock ownership. We assume no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

#### Ratings

Ratings are not recommendations to buy, sell or hold the Company's securities.

The following discussion related to the consolidated financial statements of the Company should be read in conjunction with the financial statements for the quarter ended March 31, 2017 that will be released on Form 10-Q to be filed on or about May 9, 2017.

#### Supplemental Definitions



This section contains definitions of certain non-GAAP financial measures and other terms that the Company uses in this Supplemental Information Package and, where applicable, the reasons why management believes these non-GAAP financial measures provide useful information to investors about the Company's financial condition and results of operations and the other purposes for which management uses the measures. These measures should not be considered in isolation or as a substitute for measures of performance in accordance with GAAP. Additional detail can be found in the Company's most recent annual report on Form 10-K, as well as other documents filed with or furnished to the SEC from time to time.

**Annualized lease income** is defined as the annualized contractual base rent for the last month in a specified period, plus the annualized straight line rent adjustments for the last month in such period and the annualized expense reimbursements earned by us for the last month in such period.

Cash Available for Distribution (CAD) is a non-GAAP financial measure that is not intended to represent cash flow for the period and is not indicative of cash flow provided by operating activities as determined under GAAP. CAD is calculated in accordance with the current NAREIT definition as FFO minus normalized recurring real estate-related expenditures and other non-cash items and nonrecurring expenditures. CAD is presented solely as a supplemental disclosure because the Company believes it provides useful information regarding the Company's ability to fund its dividends. Because all companies do not calculate CAD the same way, the presentation of CAD may not be comparable to similarly titled measures of other companies.

**EBITDA** is calculated as the sum of net income (loss) before interest expense, income taxes, depreciation and amortization. EBITDA is not intended to represent cash flow for the period, is not presented as an alternative to operating income as an indicator of operating performance, should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP and is not indicative of operating income or cash provided by operating activities as determined under GAAP. EBITDA is presented solely as a supplemental disclosure with respect to liquidity because the Company believes it provides useful information regarding the Company's ability to service or incur debt. Because all companies do not calculate EBITDA the same way, the presentation of EBITDA may not be comparable to similarly titled measures of other companies.

**Fully diluted basis** assumes the exchange of all outstanding common units representing limited partnership interests in the Company's operating partnership, or common units, the full vesting of all shares of restricted stock, and the exchange of all earned and vested LTIP units in the Company's operating partnership for shares of common stock on a one-for-one basis, which is not the same as the meaning of "fully diluted" under GAAP. Fully diluted basis does not include outstanding LTIP units in the Company's operating partnership that are subject to performance criteria that have not yet been met.

**Funds From Operations (FFO)** is defined by NAREIT as net income (loss), calculated in accordance with GAAP, excluding gains or losses from sales of property and impairment losses on depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. FFO is a widely recognized measure of REIT performance. Although FFO is a non-GAAP financial measure, the Company believes that information regarding FFO is helpful to shareholders and potential investors.

Funds From Operations, as Adjusted (FFO, as Adjusted) adjusts FFO to present an alternative measure of our operating performance, which, when applicable, excludes the impact of acquisition costs, straight-line rent, above-/below-market leases, non-cash interest expense and non-cash compensation. By excluding income and expense items such as straight-line rent, above-/below-market leases, non-cash interest expense and non-cash compensation from FFO, as Adjusted, the Company believes it provides useful information as these items have no cash impact. In addition, by excluding acquisition related costs the Company believes FFO, as Adjusted provides useful information that is comparable across periods and more accurately reflects the operating performance of the Company's properties.



#### **Supplemental Definitions**

**Net Operating Income (NOI)** is calculated as total property revenues (rental income, tenant reimbursements and other income) less property operating expenses and real estate taxes from the properties owned by the Company. Cash NOI excludes from NOI straight-line rent and amortization of above-/below-market leases. NOI presented by the Company may not be comparable to NOI reported by other REITs that define NOI differently. The Company believes that NOI provides investors with a useful measure of the operating performance of our properties. NOI should not be considered an alternative to net income as an indication of our performance or to cash flows as a measure of the Company's liquidity or its ability to make distributions.





Overview	
Corporate Information and Analyst Coverage	6
Executive Summary	7
Corporate Financials	
Balance Sheets	8
Income Statements	9
Net Operating Income	10
EBITDA, FFO and CAD	11
Debt	
Debt Schedules	12
Debt Maturities	13
Properties	
Operating Property Overview	14
Tenants	16
Lease Expirations	17

### Corporate Information and Analyst Coverage



**Investor Relations** 

& Operations

Lindsay Winterhalter,

VP, Investor Relations

#### **Corporate Information**

**Corporate Headquarters** 

2101 L Street NW

Suite 650

Washington, DC 20037

202-595-9500

**Executive Team** 

William Trimble III, CEO

Michael Ibe, Vice-Chairman and EVP

Alison Bernard, CAO

**Stock Exchange Listing** 

New York Stock Exchange

**Ticker** DEA

Darrell Crate, Chairman Meghan Baivier, CFO & COO

Ronald Kendall, EVP

**Information Requests** 

Please contact ir@easterlyreit.com or 202-596-3947 to request an

Investor Relations package

**Board of Directors** 

William Binnie
Darrell Crate
Cynthia Fisher
Emil Henry Jr.

Michael Ibe

James Mead William Trimble III

#### **Equity Research Coverage**

Citigroup

Michael Bilerman / Emmanuel Korchman 212-816-1383 / 212-816-1382

**Jefferies** 

Jonathan Petersen 212-284-1705

**Raymond James & Associates** 

Bill Crow / Paul Puryear 727-567-2594 / 727-567-2253

**SunTrust Robinson Humphrey** 

Michael R. Lewis 212-319-5659

**RBC Capital Markets** 

Michael Carroll 440-715-2649

Any opinions, estimates, forecasts or predictions regarding Easterly Government Properties, Inc.'s performance made by these analysts are theirs alone and do not represent opinions, estimates, forecasts or predictions of Easterly Government Properties, Inc. or its management. Easterly Government Properties, Inc. does not by its reference above or distribution imply its endorsement of or concurrence with such opinions, estimates, forecasts or predictions.

### **Executive Summary**





Price of Common Shares	Т	hree months ended March 31, 2017	Earnings	Th	ree months ended March 31, 2017	1	Three months ended March 31, 2016
High closing price during period	\$	20.80	Net income available to Easterly Government Properties, Inc.	\$	1,084	\$	675
Low closing price during period	\$	19.25	Net income available to Easterly Government Properties, Inc.				
End of period closing price	\$	19.79	per share:				
			Basic	\$	0.03	\$	0.03
			Diluted	\$	0.03	\$	0.03
Outstanding Classes of Stock and							
Partnership Units - Fully Diluted Basis		At March 31, 2017	Net income	\$	1,350	\$	1,109
Common shares		36,972,610	Net income, per share - fully diluted basis	\$	0.03	\$	0.03
Unvested restricted shares		18,820					
Common partnership units outstanding		8,958,253	Funds From Operations ("FFO")	\$	14,410	\$	11,972
Total - fully diluted basis	-	45,949,683	FFO, per share - fully diluted basis	\$	0.31	\$	0.30
			Funds From Operations, as Adjusted	\$	13,644	\$	11.489
Market Capitalization		At March 31, 2017	FFO, as Adjusted, per share - fully diluted basis	\$	0.30	\$	0.29
Total equity market capitalization - fully diluted basis	\$	909,344	,	•		*	
Consolidated debt <sup>(1)</sup>		337,817	Cash Available for Distribution	\$	12,182	\$	10,378
Cash and cash equivalents		(5,241)					
Total enterprise value	\$	1,241,920					
	-		Liquidity				At March 31, 2017
			Cash and cash equivalents			\$	5,241
Ratios		At March 31, 2017					
Net debt to total enterprise value		26.8%	Unsecured revolving credit facility				
Net debt to total equity market capitalization		36.6%	Total current facility size (2)			\$	400,000
Net debt to annualized quarterly EBITDA		4.9x	Less: outstanding balance				(158,167)
Cash interest coverage ratio		7.7x	Available under unsecured revolving credit facility			\$	241,833
Cash fixed charge coverage ratio		5.8x					

<sup>&</sup>lt;sup>(1)</sup>Excludes unamortized premiums / discounts and deferred financing fees.

<sup>(2)</sup> Credit facility has an accordion feature that provides additional capacity, subject to the satisfaction of customary terms and conditions, of up to \$250 million, for a total facility size of not more than \$650 million.

### **Balance Sheets**

(In thousands, except share amounts)



	March 31, 2017 (unaudited)		December 31, 2016
Assets	 	-	·
Real estate properties, net	\$ 928,855	\$	901,066
Cash and cash equivalents	5,241		4,845
Restricted cash	2,005		1,646
Deposits on acquisitions	8,750		1,750
Rents receivable	7,913		8,544
Accounts receivable	5,740		5,823
Deferred financing, net	1,652		2,787
Intangible assets, net	111,195		113,795
Interest rate swap	3,893		3,785
Prepaid expenses and other assets	3,327		1,422
Total assets	\$ 1,078,571	\$	1,045,463
Liabilities			
Revolving credit facility	158,167		212,167
Term loan facility, net	99,097		· -
Mortgage notes payable, net	80,054		80,806
Intangible liabilities, net	40,629		41,840
Accounts payable and accrued liabilities	12,622		13,784
Total liabilities	390,569		348,597
Equity			
Common stock, par value \$0.01, 200,000,000 shares authorized,			
36,991,430 and 36,874,810 shares issued and outstanding at March 31, 2017 and December			
31, 2016, respectively.	370		369
Additional paid-in capital	599,233		596,971
Retained (deficit)	2,805		1,721
Cumulative dividends	(51,671)		(42,794)
Accumulated other comprehensive income	 3,134		3,038
Total stockholders' equity	 553,871		559,305
Non-controlling interest in Operating Partnership	134,131		137,561
Total equity	688,002		696,866
Total liabilities and equity	\$ 1,078,571	\$	1,045,463

### **Income Statements**





	Three Months Ended							
		March 31, 2017		March 31, 2016				
Revenues								
Rental income	\$	26,020	\$	21,736				
Tenant reimbursements		3,628		2,155				
Other income		239		80				
Total revenues		29,887		23,971				
Operating expenses								
Property operating		6,349		4,333				
Real estate taxes		2,735		2,368				
Depreciation and amortization		13,060		10,863				
Acquisition costs		532		333				
Corporate general and administrative		3,444		3,036				
Total expenses		26,120		20,933				
Operating income		3,767		3,038				
Other expenses								
Interest expense, net		(2,417)		(1,929)				
Net income		1,350		1,109				
Non-controlling interest in Operating Partnership		(266)		(434)				
Net income available to Easterly Government								
Properties, Inc.	\$	1,084	\$	675				
Net income available to Easterly Government Properties, Inc. per share:								
Basic	\$	0.03	\$	0.03				
Diluted	\$	0.03	\$	0.03				
Weighted-average common shares outstanding:								
Basic		36,891,595		24,141,712				
Diluted		39,143,887		25,744,824				
Net income, per share - fully diluted basis	\$	0.03	\$	0.03				
Weighted average common shares outstanding -								
fully diluted basis		45,947,709		39,711,818				

## Net Operating Income (Unaudited, in thousands)



		Three Months Ended						
		March 31, 2017		March 31, 2016				
Revenue								
Rental income	\$	26,020	\$	21,736				
Tenant reimbursements		3,628		2,155				
Other income		239		80				
Total revenues		29,887	-	23,971				
Operating Expenses								
Property operating		6,349		4,333				
Real estate taxes		2,735		2,368				
Total expenses		9,084		6,701				
Net Operating Income	\$	20,803	\$	17,270				
Adjustments to Net Operating Income:	<del></del>		<del></del>					
Straight-line rent		(140)		(21)				
Above-/below-market leases		(2,112)		(1,698)				
Cash Net Operating Income	\$	18,551	\$	15,551				





	Three Months Ended								
		March 31, 2017	•	March 31, 2016					
Net income	\$	1,350	\$	1,109					
Depreciation and amortization		13,060		10,863					
Interest expense		2,417		1,929					
EBITDA	<u>\$</u>	16,827	\$	13,901					
Net income	\$	1,350	\$	1,109					
Depreciation and amortization	Ť	13,060	•	10,863					
Funds From Operations (FFO)	\$	14,410	\$	11,972					
Adjustments to FFO:	<del></del>		-						
Acquisition costs		532		333					
Straight-line rent		(143)		(12)					
Above-/below-market leases		(2,112)		(1,698)					
Non-cash interest expense		230		195					
Non-cash compensation		727		699					
Funds From Operations, as Adjusted	<u>\$</u>	13,644	\$	11,489					
FFO, per share - fully diluted basis	\$	0.31	\$	0.30					
FFO, as Adjusted, per share - fully diluted basis	\$	0.30	\$	0.29					
Funds From Operations, as Adjusted	\$	13,644	\$	11,489					
Acquisition costs		(532)		(333)					
Principal amortization		(732)		(703)					
Maintenance capital expenditures		(185)		(66)					
Contractual tenant improvements		(13)		(9)					
Cash Available for Distribution (CAD)	<u>\$</u>	12,182	\$	10,378					
Weighted average common shares outstanding -		45.047.700		20.744.242					
fully diluted basis		45,947,709		39,711,818					

## (Unaudited, in thousands)



Debt Instrument	Maturity Date	Stated Rate <sup>(2)</sup>	irch 31, 2017 Balance <sup>(4)</sup>	March 31, 2017 Percent of Total Indebtedness
Unsecured debt				
Unsecured revolving credit facility <sup>(1)</sup>	11-Feb-19 <sup>(3)</sup>	LIBOR + 140bps	\$ 158,167	46.8%
Unsecured term loan facility	29-Sep-23	3.12%(5)	100,000	29.6%
Total unsecured debt	3.7 years (wtd-avg maturity)	2.63% (wtd-avg rate)	\$ 258,167	76.4%
Secured mortgage debt				
ICE - Charleston	15-Jan-27	4.21%	\$ 20,647	6.1%
USFS II - Albuquerque	14-Jul-26	4.46%	17,118	5.1%
DEA - Pleasanton	18-Oct-23	LIBOR + 150bps	15,700	4.6%
CBP - Savannah	10-Jul-33	3.40%	14,736	4.4%
MEPCOM - Jacksonville	14-Oct-25	4.41%	11,449	3.4%
	10.1 years	3.76%	\$ 79,650	23.6%
Total secured mortgage debt	(wtd-avg maturity)	(wtd-avg rate)		

Debt Statistics	March 31, 2017
Variable rate debt - unhedged	\$ 173,867
Fixed rate debt	163,950
Total debt <sup>(4)</sup>	\$ 337,817
% Variable rate debt - unhedged % Fixed rate debt	51.5% 48.5%
Weighted average maturity Weighted average interest rate	5.2 years 2.9%

<sup>&</sup>lt;sup>(1)</sup>Credit facility has available capacity of \$241,833 as of March 31, 2017.

<sup>&</sup>lt;sup>(2)</sup>Average stated rates represent the weighted average interest rate at March 31, 2017.

<sup>(3)</sup> Credit facility has two six-month as-of-right extension options subject to certain conditions and the payment of an extension fee.

<sup>&</sup>lt;sup>(4)</sup>Excludes unamortized premiums / discounts and deferred financing fees.

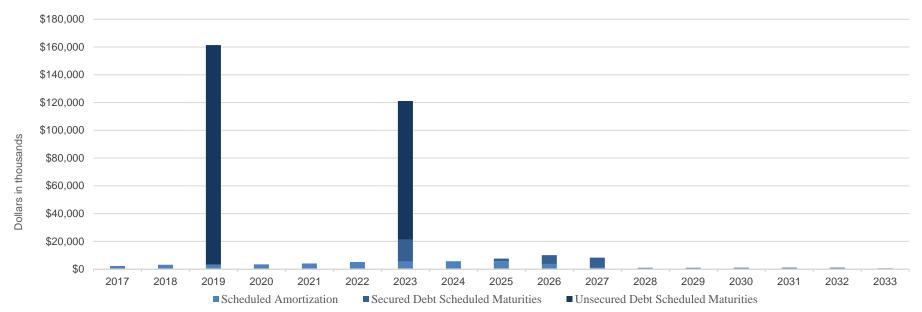
<sup>(5)</sup> Entered into two interest rate swaps with an effective date of March 29, 2017 with an aggregate notional value of \$100 million to effectively fix the interest rate at 3.12% annually based on the company's current leverage ratio.

#### **Debt Maturities**

(As of March 31, 2017, unaudited, in thousands)



	Secured Debt		U	nsecured Debt			Weighted Average Interest Rate of	
Year		Scheduled Amortization	Scheduled Maturities		Scheduled Maturities	Total	Percentage of Debt Maturing	Scheduled Maturities
2017		2,244	-		-	2,244	0.7%	-
2018		3,100	-		-	3,100	0.9%	-
2019		3,229	-		158,167	161,396	47.8%	2.31%
2020		3,395	-		-	3,395	1.0%	-
2021		4,054	-		-	4,054	1.2%	-
2022		5,109	-		-	5,109	1.5%	-
2023		5,388	15,700		100,000	121,088	35.8%	3.01%
2024		5,679	-		-	5,679	1.7%	-
2025		5,633	1,917		-	7,550	2.2%	4.41%
2026		3,686	6,368		-	10,054	3.0%	4.46%
2027		1,093	7,140		-	8,233	2.4%	4.21%
2028		983	-		-	983	0.3%	-
2029		1,016	-		-	1,016	0.3%	-
2030		1,049	-		-	1,049	0.3%	-
2031		1,083	-		-	1,083	0.3%	-
2032		1,116	-		-	1,116	0.3%	-
2033		668	-		-	668	0.2%	-
Total	\$	48,525	\$ 31,125	\$	258,167	\$ 337,817	100.0%	



## Operating Property Overview (As of March 31, 2017, unaudited)



Property Name	Location	Property Type	Tenant Lease Expiration Year	Year Built / Renovated	Rentable Square Feet	Annualized Lease Income	Percentage of Total Annualized Lease Income	Annualized Lease Income per Leased Square Foot
U.S. Government Leased Propertie	es .							
IRS - Fresno	Fresno, CA	Office	2018	2003	180,481	\$ 7,505,037	7.2%	\$ 41.58
PTO - Arlington	Arlington, VA	Office	2019 / 2020	2009	189,871	6,469,073	6.2%	34.07
FBI - San Antonio	San Antonio, TX	Office	2021	2007	148,584	5,037,895	4.8%	33.91
FBI - Omaha	Omaha, NE	Office	2024	2009	112,196	4,569,876	4.4%	40.73
EPA - Kansas City	Kansas City, KS	Laboratory	2023	2003	71,979	3,840,990	3.7%	53.36
ICE - Charleston	North Charleston, SC	Office	2019 / 2027	1994 / 2012	86,733	3,679,523	3.5%	42.42
DOT - Lakewood	Lakewood, CO	Office	2024	2004	122,225	3,477,277	3.3%	28.45
USCIS - Lincoln	Lincoln, NE	Office	2020	2005	137,671	3,246,285	3.1%	23.58
AOC - El Centro	El Centro, CA	Courthouse/Office	2019	2004	46,813	3,041,909	2.9%	64.98
FBI - Birmingham	Birmingham, AL	Office	2020	2005	96,278	3,011,442	2.9%	31.28
OSHA - Sandy	Sandy, UT	Laboratory	2024	2003	75,000	2,988,673	2.9%	39.85
USFS II - Albuquerque	Albuquerque, NM	Office	2026	2011	98,720	2,795,973	2.7%	28.32
ICE - Albuquerque	Albuquerque, NM	Office	2027	2011	71,100	2,794,202	2.7%	39.30
DEA - Vista	Vista, CA	Laboratory	2020	2002	54,119	2,761,077	2.6%	51.02
DEA - Pleasanton	Pleasanton, CA	Laboratory	2035	2015	42,480	2,730,965	2.6%	64.29
FBI - Richmond	Richmond, VA	Office	2021	2001	96,607	2,722,216	2.6%	28.18
USFS I - Albuquerque	Albuquerque, NM	Office	2021	2006	92,455	2,679,124	2.6%	28.98
AOC - Del Rio	Del Rio, TX	Courthouse/Office	2024	1992 / 2004	89,880	2,641,487	2.5%	29.39
DEA - Dallas Lab	Dallas, TX	Laboratory	2021	2001	49,723	2,395,557	2.3%	48.18
MEPCOM - Jacksonville	Jacksonville, FL	Office	2025	2010	30,000	2,180,208	2.1%	72.67
FBI - Little Rock	Little Rock, AR	Office	2021	2001	101,977	2,145,210	2.1%	21.04
CBP - Savannah	Savannah, GA	Laboratory	2033	2013	35,000	2,109,303	2.0%	60.27
FBI - Albany	Albany, NY	Office	2018	1998	98,184	2,097,557	2.0%	21.36
DEA - Santa Ana	Santa Ana, CA	Office	2024	2004	39,905	2,062,177	2.0%	51.68
DOE - Lakewood	Lakewood, CO	Office	2029	1999	115,650	2,061,963	2.0%	17.83
DEA - Dallas	Dallas, TX	Office	2021	2001	71,827	1,784,468	1.7%	24.84
NPS - Omaha	Omaha, NE	Office	2024	2004	62,772	1,743,642	1.7%	27.78
DEA - North Highlands	Sacramento, CA	Office	2017	2002	37,975	1,707,569	1.6%	44.97
CBP - Chula Vista	Chula Vista, CA	Office	2018	1998	59,397	1,699,750	1.6%	28.62
ICE - Otay	San Diego, CA	Office	2022 / 2026	2001	52,881	1,699,352	1.6%	34.36

## Operating Property Overview (Cont.) (As of March 31, 2017, unaudited)



Property Name	Location	Property Type	Tenant Lease Expiration Year	Year Built / Renovated	Rentable Square Feet	Annualized Lease Income	Percentage	Annualized Lease Income per Leased Square Foot
U.S. Government Leased Properties (Cont.)	s							
CBP - Sunburst	Sunburst, MT	Office	2028	2008	33,000	1,588,434	1.5%	48.13
USCG - Martinsburg	Martinsburg, WV	Office	2027	2007	59,547	1,569,244	1.5%	26.35
AOC - Aberdeen	Aberdeen, MS	Courthouse/Office	2025	2005	46,979	1,459,277	1.4%	31.06
DEA - Birmingham	Birmingham, AL	Office	2020	2005	35,616	1,392,369	1.3%	39.09
DEA - Albany	Albany, NY	Office	2025	2004	31,976	1,339,760	1.3%	41.90
DEA - Otay	San Diego, CA	Office	2017	1997	32,560	1,293,126	1.2%	39.72
DEA - Riverside	Riverside, CA	Office	2017	1997	34,354	1,290,383	1.2%	37.56
AOC - South Bend	South Bend, IN	Courthouse/Office	2027	1996 / 2011	30,119	819,555	0.8%	27.21
SSA - Mission Viejo	Mission Viejo, CA	Office	2020	2005	11,590	535,274	0.5%	46.18
SSA - San Diego	San Diego, CA	Office	2032	2003	10,856	442,291	0.4%	43.97
DEA - San Diego	San Diego, CA	Warehouse	2017	1999	16,100	404,096	0.4%	25.10
Subtotal					2,911,180	\$101,813,589	97.4%	\$ 35.02
Privately Leased Properties								
2650 SW 145th Avenue - Parbel of Florida 5998 Osceola Court - United	Miramar, FL	Warehouse/Distribution	2018	2007	81,721	1,669,092	1.6%	20.42
Technologies 501 East Hunter Street - Lummus	Midland, GA	Warehouse/Manufacturing	2023	2014	105,641	538,932	0.5%	5.10
Corporation Subtotal	Lubbock, TX	Warehouse/Distribution	2028	2013	70,078 <b>257,440</b>	521,472 <b>\$ 2,729,496</b>	0.5% <b>2.6%</b>	7.44 <b>10.60</b>
Total / Weighted Average	_				3,168,620	\$104,543,085	100.0%	\$ 33.04

### **Tenants**

#### (As of March 31, 2017, unaudited)



			Weighted Average Remaining		Percentage	Annualized	Percentage of Total Annualized
Tenant	Number of Properties	Number of Leases	Lease Term <sup>(1)</sup>	Leased Square Feet	of Leased Square Feet	Lease Income	Lease Income
U.S. Government							
Federal Bureau of Investigation ("FBI")	6	6	4.2	653,826	20.7%	\$ 19,584,196	18.7%
Drug Enforcement Administration ("DEA")	11	11	5.0	432,142	13.7%	18,591,348	17.8%
Administrative Office of the U.S. Courts ("AOC")	4	4	6.6	213,791	6.8%	7,962,228	7.6%
Immigration and Customs Enforcement ("ICE")	3	3	8.6	182,522	5.8%	7,564,587	7.2%
Internal Revenue Service ("IRS")	1	1	1.7	180,481	5.7%	7,505,037	7.2%
Patent and Trademark Office ("PTO")	1	2	2.1	189,871	6.0%	6,469,073	6.2%
U.S. Forest Service ("USFS")	2	2	6.9	191,175	6.0%	5,475,097	5.2%
Customs and Border Protection ("CBP")	3	3	8.0	127,397	4.0%	5,397,487	5.2%
Environmental Protection Agency ("EPA")	1	1	6.0	71,979	2.3%	3,840,990	3.7%
Department of Transportation ("DOT")	1	2	7.1	129,659	4.1%	3,733,748	3.6%
U.S. Citizenship and Immigration Services ("USCIS")	1	1	3.4	137,671	4.4%	3,246,285	3.1%
Occupational Safety and Health Administration ("OSHA")	1	1	6.8	75,000	2.4%	2,988,673	2.8%
Military Entrance Processing Command ("MEPCOM")	1	1	8.5	30,000	0.9%	2,180,208	2.1%
Department of Energy ("DOE")	1	1	12.6	115,650	3.6%	2,061,963	2.0%
National Park Service ("NPS")	1	1	7.2	62,772	2.0%	1,743,642	1.7%
U.S. Coast Guard ("USCG")	1	1	10.7	59,547	1.9%	1,569,244	1.5%
Social Security Administration ("SSA")	2	2	9.3	21,649	0.7%	977,565	0.9%
Bureau of Alcohol, Tobacco, Firearms and Explosives ("ATF")(2)	0	0	3.7	8,680	0.3%	339,335	0.3%
U.S. Department of Agriculture ("USDA")	0	1	8.8	1,538	0.0%	53,061	0.1%
Subtotal	41	44	5.6	2,885,350	91.3%	\$101,283,767	96.9%
Private Tenants							
Parbel of Florida	1	1	0.9	81,721	2.6%	\$ 1,669,092	1.6%
United Technologies (Pratt & Whitney)	1	1	6.8	105,641	3.2%	538,932	0.5%
LifePoint, Inc.	0	1	2.5	21,609	0.7%	529,822	0.5%
Lummus Corporation	1	1	11.3	70,078	2.2%	521,472	0.5%
Subtotal	3	4	5.9	279,049	8.7%	and the second s	3.1%
Total / Weighted Average	44	48	5.7	3,164,399	100.0%	\$104,543,085	100.0%

<sup>(1)</sup>Weighted based on leased square feet.

<sup>&</sup>lt;sup>(2)</sup>ATF occupies the first floor of the DEA – Birmingham building in a joint lease with the DEA.

## Lease Expirations (As of March 31, 2017, unaudited)



						Annualized
	Number of	Sauara	Percentage of Total Square	Annualized	Percentage of Total Annualized	Lease Income per Leased
		Square		Lease Income		
Voca of Loose Espiration	Leases	Footage	•			Square Foot
Year of Lease Expiration	Expiring	Expiring	Expiring	Expiring	Expiring	Expiring
2017	4	120,989	3.8%	\$ 4,695,174	4.5%	\$ 38.81
2018	4	419,783	13.3%	12,971,436	12.4%	30.90
2019	3	236,890	7.5%	9,276,771	8.9%	39.16
2020	7	356,677	11.3%	11,710,480	11.2%	32.83
2021	6	561,173	17.7%	16,764,470	16.0%	29.87
2022	2	47,919	1.5%	1,646,291	1.6%	34.36
2023	2	177,620	5.6%	4,379,922	4.2%	24.66
2024	6	501,978	15.9%	17,483,132	16.7%	34.83
2025	3	108,955	3.4%	4,979,245	4.8%	45.70
2026	2	100,258	3.2%	2,849,034	2.7%	28.42
Thereafter	9	532,157	16.8%	17,787,130	17.0%	33.42
Total / Weighted Average	48	3,164,399	100.0%	\$ 104,543,085	100.0%	\$ 33.04