



# Supplemental Information Package Third Quarter 2017

## **Disclaimers**



#### Forward-looking Statement

We make statements in this Supplemental Information Package that are considered "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are usually identified by the use of words such as "anticipates," "believes," "estimates," "expects," "intends," "may," "plans," "projects," "seeks," "should," "will," and variations of such words or similar expressions. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement in this Supplemental Information Package for purposes of complying with those safe harbor provisions. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation: risks associated with our dependence on the U.S. Government and its agencies for substantially all of our revenues; risks associated with ownership and development of real estate; decreased rental rates or increased vacancy rates; loss of key personnel; general volatility of the capital and credit markets and the market price of our common stock; the risk we may lose one or more major tenants; difficulties in completing and successfully integrating acquisitions; failure of acquisitions or development projects to occur at anticipated levels or to yield anticipated results; risks associated with actual or threatened terrorist attacks; intense competition in the real estate market that may limit our ability to attract or retain tenants or release space; insufficient amounts of insurance or exposure to events that are either uninsured or underinsured; uncertainties and risks related to adverse weather conditions, natural disasters and climate change; exposure to liability relating to environmental and health and safety matters; limited ability to dispose of assets because of the relative illiquidity of real estate investments and the nature of our assets; exposure to litigation or other claims; risks associated with breaches of our data security; risks associated with our indebtedness; and other risks and uncertainties detailed in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2016, filed with the Securities and Exchange Commission on March 2, 2017 and the factors included under the heading "Risk Factors" in our other public filings. In addition, our gualification as a real estate investment trust involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, or the Code, and depends on our ability to meet the various requirements imposed by the Code through actual operating results, distribution levels and diversity of stock ownership. We assume no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

#### Ratings

Ratings are not recommendations to buy, sell or hold the Company's securities.

The following discussion related to the consolidated financial statements of the Company should be read in conjunction with the financial statements for the quarter ended September 30, 2017 that will be released on Form 10-Q to be filed on or about November 7, 2017.

## **Supplemental Definitions**



This section contains definitions of certain non-GAAP financial measures and other terms that the Company uses in this Supplemental Information Package and, where applicable, the reasons why management believes these non-GAAP financial measures provide useful information to investors about the Company's financial condition and results of operations and the other purposes for which management uses the measures. These measures should not be considered in isolation or as a substitute for measures of performance in accordance with GAAP. Additional detail can be found in the Company's most recent quarterly report on Form 10-Q and the Company's most recent annual report on Form 10-K, as well as other documents filed with or furnished to the SEC from time to time.

**Annualized lease income** is defined as the annualized contractual base rent for the last month in a specified period, plus the annualized straight-line rent adjustments for the last month in such period and the annualized expense reimbursements earned by us for the last month in such period.

**Cash Available for Distribution (CAD)** is a non-GAAP financial measure that is not intended to represent cash flow for the period and is not indicative of cash flow provided by operating activities as determined under GAAP. CAD is calculated in accordance with the current NAREIT definition as FFO minus normalized recurring real estate-related expenditures and other non-cash items and nonrecurring expenditures. CAD is presented solely as a supplemental disclosure because the Company believes it provides useful information regarding the Company's ability to fund its dividends. Because all companies do not calculate CAD the same way, the presentation of CAD may not be comparable to similarly titled measures of other companies.

**EBITDA** is calculated as the sum of net income (loss) before interest expense, income taxes, depreciation and amortization. EBITDA is not intended to represent cash flow for the period, is not presented as an alternative to operating income as an indicator of operating performance, should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP and is not indicative of operating income or cash provided by operating activities as determined under GAAP. EBITDA is presented solely as a supplemental disclosure with respect to liquidity because the Company believes it provides useful information regarding the Company's ability to service or incur debt. Because all companies do not calculate EBITDA the same way, the presentation of EBITDA may not be comparable to similarly titled measures of other companies.

**Fully diluted basis** assumes the exchange of all outstanding common units representing limited partnership interests in the Company's operating partnership, or common units, the full vesting of all shares of restricted stock, and the exchange of all earned and vested LTIP units in the Company's operating partnership for shares of common stock on a one-for-one basis, which is not the same as the meaning of "fully diluted" under GAAP. Fully diluted basis does not include outstanding LTIP units in the Company's operating partnership that are subject to performance criteria that have not yet been met.

**Funds From Operations (FFO)** is defined by NAREIT as net income (loss), calculated in accordance with GAAP, excluding gains or losses from sales of property and impairment losses on depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. FFO is a widely recognized measure of REIT performance. Although FFO is a non-GAAP financial measure, the Company believes that information regarding FFO is helpful to shareholders and potential investors.

**Funds From Operations, as Adjusted (FFO, as Adjusted)** adjusts FFO to present an alternative measure of our operating performance, which, when applicable, excludes the impact of acquisition costs, straight-line rent, above-/below-market leases, non-cash interest expense and non-cash compensation. By excluding income and expense items such as straight-line rent, above-/below-market leases, non-cash interest expense and non-cash compensation from FFO, as Adjusted, the Company believes it provides useful information as these items have no cash impact. In addition, by excluding acquisition related costs the Company believes FFO, as Adjusted provides useful information that is comparable across periods and more accurately reflects the operating performance of the Company's properties.

# **Supplemental Definitions**



**Net Operating Income (NOI)** is calculated as net income plus depreciation and amortization, acquisition costs, corporate general and administrative costs and interest expense. Cash NOI excludes from NOI straight-line rent and amortization of above-/below market leases. NOI presented by the Company may not be comparable to NOI reported by other REITs that define NOI differently. The Company believes that NOI provides investors with a useful measure of the operating performance of our properties. NOI should not be considered an alternative to net income as an indication of our performance or to cash flows as a measure of the Company's liquidity or its ability to make distributions.

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Investor Relations

& Operations

Lindsay Winterhalter,

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## **Corporate Information**

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#### Executive Team

William Trimble III, CEO Michael Ibe, Vice-Chairman and EVP Alison Bernard, CAO

## **Equity Research Coverage**

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Jefferies Jonathan Petersen 212-284-1705 Stock Exchange Listing New York Stock Exchange

Ticker DEA

Darrell Crate, Chairman Meghan Baivier, CFO & COO Ronald Kendall, EVP

#### Information Requests

Please contact ir@easterlyreit.com or 202-596-3947 to request an Investor Relations package

**Board of Directors** 

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Any opinions, estimates, forecasts or predictions regarding Easterly Government Properties, Inc.'s performance made by these analysts are theirs alone and do not represent opinions, estimates, forecasts or predictions of Easterly Government Properties, Inc. or its management. Easterly Government Properties, Inc. does not by its reference above or distribution imply its endorsement of or concurrence with such opinions, estimates, forecasts or predictions.

## **Executive Summary**

(In thousands, except share amounts)



Price of Common Shares		months ended ember 30, 2017	Earnings	 nonths ended mber 30, 2017		e months ended ember 30, 2016
High closing price during period	\$	21.13	Net income available to Easterly Government Properties, Inc.	\$ 782	\$	895
Low closing price during period	\$	19.61	Net income available to Easterly Government Properties, Inc.			
End of period closing price	\$	20.67	per share:			
			Basic	\$ 0.02	\$	0.02
Outstanding Classes of Stock and			Diluted	\$ 0.02	\$	0.02
Partnership Units - Fully Diluted Basis	At Sept	ember 30, 2017				
Common shares		43,855,884	Net income	\$ 926	\$	1,128
Unvested restricted shares		17,912	Net income, per share - fully diluted basis	\$ 0.02	\$	0.03
Common partnership units outstanding		7,710,587				
Total - fully diluted basis		51,584,383	Funds From Operations ("FFO")	\$ 15,067	\$	13,365
		-	FFO, per share - fully diluted basis	\$ 0.32	\$	0.30
Market Capitalization	At Sept	ember 30, 2017	Funds From Operations, as Adjusted	\$ 13,383	\$	13,097
Total equity market capitalization - fully diluted basis	\$	1,066,249	FFO, as Adjusted, per share - fully diluted basis	\$ 0.28	\$	0.29
Consolidated debt <sup>(1)</sup>		539,911				
Cash and cash equivalents		(6,551)	Cash Available for Distribution	\$ 10,520	\$	11,235
Total enterprise value	\$	1,599,609				
			Liquidity		At Sept	ember 30, 2017
Ratios	At Sept	ember 30, 2017	Cash and cash equivalents	 ,	\$	6,551
Net debt to total enterprise value		33.3%	•			
Net debt to annualized quarterly EBITDA		6.5x	Unsecured revolving credit facility			
Cash interest coverage ratio		4.0x	Total current facility size <sup>(2)</sup>		\$	400,000
Cash fixed charge coverage ratio		3.5x	Less: outstanding balance		Ψ	(59,250)
Pro forma net debt to annualized quarterly EBITDA <sup>(3)</sup>		6.1x	Available under unsecured revolving credit facility		\$	(00,200) <b>340,750</b>

<sup>(1)</sup>Excludes unamortized premiums / discounts and deferred financing fees.

<sup>(2)</sup>Credit facility has an accordion feature that provides additional capacity, subject to the satisfaction of customary terms and conditions, of up to \$250 million, for a total facility size of not more than \$650 million.

<sup>(3)</sup>Pro-forma assuming a full quarter of operations from FBI - Salt Lake City.



	Septe	ember 30, 2017	Dece	ember 31, 2016
Assets				
Real estate properties, net	\$	1,195,618	\$	901,066
Cash and cash equivalents		6,551		4,845
Restricted cash		3,866		1,646
Deposits on acquisitions		1,100		1,750
Rents receivable		9,664		8,544
Accounts receivable		7,532		5,823
Deferred financing, net		1,158		2,787
Intangible assets, net		131,408		113,795
Interest rate swap		3,088		3,785
Prepaid expenses and other assets		8,050		1,422
Total assets	\$	1,368,035	\$	1,045,463
Liabilities				
Revolving credit facility		59,250		212,167
Term loan facility, net		99,167		-
Notes payable, net		173,676		-
Mortgage notes payable, net		203,999		80,806
Intangible liabilities, net		40,866		41,840
Accounts payable and accrued liabilities		21,946		13,784
Total liabilities		598,904		348,597
Equity				
Common stock, par value \$0.01, 200,000,000 shares authorized,				
43,873,796 and 36,874,810 shares issued and outstanding at September 30, 2017 and				
December 31, 2016, respectively.		439		369
Additional paid-in capital		718,880		596,971
Retained earnings		4,414		1,721
Cumulative dividends		(72,195)		(42,794)
Accumulated other comprehensive income		2,627		3,038
Total stockholders' equity		654,165		559,305
Non-controlling interest in Operating Partnership		114,966		137,561
Total equity		769,131		696,866
Total liabilities and equity	\$	1,368,035	\$	1,045,463



	Three Months Ended			Nine Months Ended				
	Sep	tember 30, 2017	Sep	otember 30, 2016	Sep	tember 30, 2017	S	eptember 30, 2016
Revenues								
Rental income	\$	30,079	\$	24,493	\$	83,600	\$	68,520
Tenant reimbursements		3,554		2,385		10,156		7,016
Other income		225		97		592		331
Total revenues		33,858		26,975		94,348		75,867
Operating expenses								
Property operating		6,718		5,308		18,904		14,726
Real estate taxes		3,452		2,533		9,166		7,233
Depreciation and amortization		14,141		12,237		40,663		34,174
Acquisition costs		206		660		1,194		1,339
Corporate general and administrative		2,920		3,066		9,506		9,154
Total expenses		27,437		23,804		79,433		66,626
Operating income		6,421		3,171		14,915		9,241
Other expenses								
Interest expense, net		(5,495)		(2,043)		(11,626)		(5,967
Net income	·	926		1,128		3,289		3,274
Non-controlling interest in Operating Partnership Net income available to Easterly Government		(144)		(233)		(596)		(1,005
Properties, Inc.	\$	782	\$	895	\$	2,693	\$	2,269
Net income available to Easterly Government								
Properties, Inc. per share:								
Basic	\$	0.02	\$	0.02	\$	0.07	\$	0.08
Diluted	\$	0.02	\$	0.02	\$	0.07	\$	0.07
Diated	Ψ	0.02	Ψ	0.02	<u>Ψ</u>	0.07	Ψ	0.07
Weighted-average common shares outstanding:								
Basic		39,962,471		34,967,482		38,098,805		28,886,697
Diluted		41,903,977		36,904,564		40,012,282		30,722,389
Net income, per share - fully diluted basis	\$	0.02	\$	0.03	\$	0.07	\$	0.08
Weighted average common shares outstanding -								
fully diluted basis		47,683,701		44,446,991		46,525,052		41,717,726



	Three Months Ended					Nine Months Ended				
	Sep	tember 30, 2017		September 30, 2016		September 30, 2017		September 30, 2016		
Net income	\$	926	\$	1,128	\$	3,289	\$	3,274		
Depreciation and amortization		14,141		12,237		40,663		34,174		
Acquisition costs		206		660		1,194		1,339		
Corporate general and administrative		2,920		3,066		9,506		9,154		
Interest expense		5,495		2,043		11,626		5,967		
Net Operating Income		23,688		19,134		66,278		53,908		
Adjustments to Net Operating Income:										
Straight-line rent		(881)		(115)		(1,376)		(155)		
Above-/below-market leases		(2,065)		(1,816)		(6,283)		(5,225)		
Cash Net Operating Income	\$	20,742	\$	17,203	\$	58,619	\$	48,528		



		Three Mon	ths Ende	k	Nine Months Ended			
	Sept	ember 30, 2017	Sep	tember 30, 2016	Sep	tember 30, 2017	Sep	tember 30, 2016
Net income Depreciation and amortization Interest expense	\$	926 14,141 5,495	\$	1,128 12,237 2,043	\$	3,289 40,663 11,626	\$	3,274 34,174 5,967
EBITDA	\$	20,562	\$	15,408	\$	55,578	\$	43,415
Net income	\$	926	\$	1,128	\$	3,289	\$	3,274
Depreciation and amortization Funds From Operations (FFO)	\$	14,141 15,067	\$	12,237 13,365	\$	40,663 43,952	\$	34,174 37,448
Adjustments to FFO: Acquisition costs Straight-line rent		206 (883)		660 (50)		1,194 (1,376)		1,339 (17)
Above-/below-market leases Non-cash interest expense		(2,065) 310		(1,816) 196		(6,283) 784		(5,225) 585
Non-cash compensation Funds From Operations, as Adjusted	\$	748 13,383	\$	742 13,097	\$	2,215 40,486	\$	2,164 36,294
FFO, per share - fully diluted basis	\$	0.32	\$	0.30	\$	0.94	\$	0.90
FFO, as Adjusted, per share - fully diluted basis	\$	0.28	\$	0.29	\$	0.87	\$	0.87
Funds From Operations, as Adjusted Acquisition costs Principal amortization Maintenance capital expenditures	\$	13,383 (206) (748) (1,726) (182)	\$	13,097 (660) (717) (463) (22)	\$	40,486 (1,194) (2,221) (2,677)	\$	36,294 (1,339) (2,131) (781)
Contractual tenant improvements Cash Available for Distribution (CAD)	\$	(183) 10,520	\$	(22) 11,235	\$	(335) 34,059	\$	(31) 32,012
Weighted average common shares outstanding - fully diluted basis		47,683,701		44,446,991		46,525,052		41,717,726

## Debt Schedules (Unaudited, in thousands)



Debt Instrument	Maturity Date	Stated Rate <sup>(1)</sup>	Sep	otember 30, 2017 Balance <sup>(2)</sup>	September 30, 2017 Percent of Total Indebtedness
Unsecured debt	<b>,,</b>				
Unsecured revolving credit facility <sup>(3)</sup>	11-Feb-19 <sup>(4)</sup>	LIBOR + 150bps	\$	59,250	11.0%
Unsecured term loan facility	29-Sep-23	3.17% <sup>(5)</sup>		100,000	18.4%
Notes payable - series A	25-May-27	4.05%		95,000	17.6%
Notes payable - series B	25-May-29	4.15%		50,000	9.3%
Notes payable - series C	25-May-32	4.30%		30,000	5.6%
	7.8 years	3.59%	\$	334,250	61.9%
Total unsecured debt	(wtd-avg maturity)	(wtd-avg rate)			
Secured mortgage debt					
VA - Loma Linda	6-Jul-27	3.59%		127,500	23.6%
CE - Charleston	15-Jan-27	4.21%		20,088	3.7%
JSFS II - Albuquerque	14-Jul-26	4.46%		16,969	3.1%
DEA - Pleasanton	18-Oct-23	LIBOR + 150bps		15,700	2.9%
CBP - Savannah	10-Jul-33	3.40%		14,388	2.7%
MEPCOM - Jacksonville	14-Oct-25	4.41%		11,016	2.0%
	9.7 years	3.69%	\$	205,661	38.1%
Total secured mortgage debt	(wtd-avg maturity)	(wtd-avg rate)			

Debt Statistics	ember 30, 2017	
Variable rate debt - unhedged Fixed rate debt	\$	74,950 464,961
Total debt <sup>(2)</sup>	\$	539,911
% Variable rate debt - unhedged % Fixed rate debt		13.9% 86.1%
Weighted average maturity Weighted average interest rate		8.5 years 3.6%

<sup>(1)</sup>Average stated rates represent the weighted average interest rate at September 30, 2017.

<sup>(2)</sup>Excludes unamortized premiums / discounts and deferred financing fees.

<sup>(3)</sup>Credit facility has available capacity of \$340,750 as of September 30, 2017.

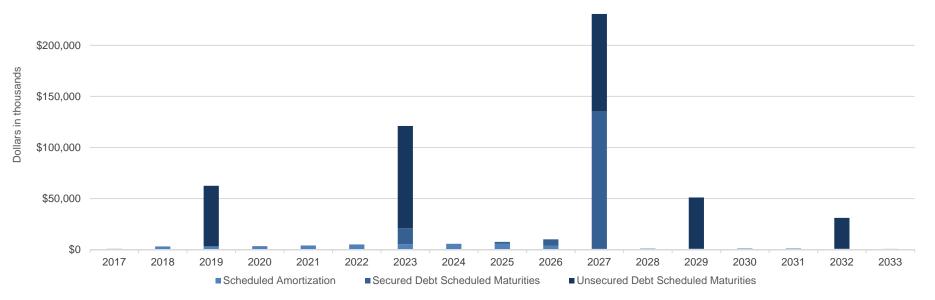
<sup>(4)</sup>Credit facility has two six-month as-of-right extension options subject to certain conditions and the payment of an extension fee.

<sup>(5)</sup>Entered into two interest rate swaps with an effective date of March 29, 2017 with an aggregate notional value of \$100 million to effectively fix the interest rate at 3.17% annually based on the Company's current leverage ratio.



	Sec	ured Debt	Unsecured Debt			Weighted Average Interest Rate of
Year	Scheduled Amortization	Scheduled Maturities	Scheduled Maturities	Total	Percentage of Debt Maturing	Scheduled Maturities
2017	75	6		756	0.1%	-
2018	3,10	0		3,100	0.6%	-
2019	3,22	9	- 59,250	62,479	11.6%	2.74%
2020	3,39	5		3,395	0.6%	-
2021	4,05	4		4,054	0.8%	-
2022	5,10	9		5,109	0.9%	-
2023	5,38		) 100,000	121,088	22.4%	3.11%
2024	5,67			5,679	1.1%	-
2025	5,63	3 1,917	7 -	7,550	1.4%	4.41%
2026	3,68	6 6,368	- 3	10,054	1.9%	4.46%
2027	1,09	3 134,640	95,000	230,733	42.7%	3.82%
2028	98	3		983	0.2%	-
2029	1,01	6	- 50,000	51,016	9.4%	4.15%
2030	1,04	9		1,049	0.2%	-
2031	1,08			1,082	0.2%	-
2032	1,11	6	- 30,000	31,116	5.8%	4.30%
2033	66			668	0.1%	
Total	\$ 47,03	6 \$ 158,62	5 \$ 334,250	\$ 539,911	100.0%	

\$250,000



## Operating Property Overview (As of September 30, 2017, unaudited)



Property Name	Location	Property Type	Tenant Lease Expiration Year	Year Built / Renovated	Rentable Square Feet	Annualized Lease Income	Percentage of Total Annualized Lease Income	Annualized Lease Income per Leased Square Foot
U.S. Government Leased Properties	5							
VA - Loma Linda	Loma Linda, CA	Outpatient Clinic	2036	2016	327,614	\$ 16,039,347	12.5%	\$ 48.96
IRS - Fresno	Fresno, CA	Office	2018	2003	180,481	7,495,047	5.9%	41.53
FBI - Salt Lake	Salt Lake City, UT	Office	2032	2012	169,542	6,723,832	5.3%	39.66
PTO - Arlington	Arlington, VA	Office	2019 / 2020	2009	189,871	6,550,786	5.1%	34.50
FBI - San Antonio	San Antonio, TX	Office	2021	2007	148,584	5,037,895	3.9%	33.91
FBI - Omaha	Omaha, NE	Office	2024	2009	112,196	4,433,604	3.5%	39.52
EPA - Kansas City	Kansas City, KS	Laboratory	2023	2003	71,979	3,852,671	3.0%	53.52
ICE - Charleston	North Charleston, SC	Office	2021 / 2027	1994 / 2012	86,733	3,758,257	2.9%	43.33
DOT - Lakewood	Lakewood, CO	Office	2024	2004	122,225	3,492,465	2.8%	28.57
USCIS - Lincoln	Lincoln, NE	Office	2020	2005	137,671	3,257,771	2.6%	23.66
AOC - El Centro	El Centro, CA	Courthouse/Office	2019	2004	46,813	3,079,731	2.4%	65.79
FBI - Birmingham	Birmingham, AL	Office	2020	2005	96,278	3,017,500	2.4%	31.34
OSHA - Sandy	Sandy, UT	Laboratory	2024	2003	75,000	2,972,463	2.3%	39.63
USFS II - Albuquerque	Albuquerque, NM	Office	2026	2011	98,720	2,856,679	2.2%	28.94
ICE - Albuquerque	Albuquerque, NM	Office	2027	2011	71,100	2,794,202	2.2%	39.30
DEA - Vista	Vista, CA	Laboratory	2020	2002	54,119	2,761,077	2.2%	51.02
FBI - Richmond	Richmond, VA	Office	2021	2001	96,607	2,756,395	2.2%	28.53
DEA - Pleasanton	Pleasanton, CA	Laboratory	2035	2015	42,480	2,741,304	2.1%	64.53
USFS I - Albuquerque	Albuquerque, NM	Office	2021	2006	92,455	2,737,373	2.1%	29.61
AOC - Del Rio	Del Rio, TX	Courthouse/Office	2024	1992 / 2004	89,880	2,666,267	2.1%	29.66
DEA - Dallas Lab	Dallas, TX	Laboratory	2021	2001	49,723	2,395,557	2.0%	48.18
MEPCOM - Jacksonville	Jacksonville, FL	Office	2025	2010	30,000	2,180,022	1.8%	72.67
FBI - Little Rock	Little Rock, AR	Office	2021	2001	101,977	2,165,285	1.7%	21.23
CBP - Savannah	Savannah, GA	Laboratory	2033	2013	35,000	2,131,266	1.7%	60.89
FBI - Albany	Albany, NY	Office	2018	1998	98,184	2,094,025	1.6%	21.33
DEA - Santa Ana	Santa Ana, CA	Office	2024	2004	39,905	2,077,243	1.6%	52.05
DOE - Lakewood	Lakewood, CO	Office	2029	1999	115,650	2,061,963	1.6%	17.83
DEA - Dallas	Dallas, TX	Office	2021	2001	71,827	1,807,861	1.4%	25.17
NPS - Omaha	Omaha, NE	Office	2024	2004	62,772	1,758,880	1.4%	28.02
ICE - Otay	San Diego, CA	Office	2022 / 2026	2001	52,881	1,752,325	1.4%	35.43

# Operating Property Overview (Cont.) (As of September 30, 2017, unaudited)



Property Name	Location	Property Type	Tenant Lease Expiration Year	Year Built / Renovated	Rentable Square Feet	Annualized Lease Income	Percentage of Total Annualized Lease Income	Annualized Lease Income per Leased Square Foot
U.S. Government Leased Properties (Cont.)	S							
CBP - Chula Vista	Chula Vista, CA	Office	2018	1998	59,397	1,710,318	1.3%	28.79
DEA - North Highlands	Sacramento, CA	Office	2017	2002	37,975	1,707,569	1.3%	44.97
CBP - Sunburst	Sunburst, MT	Office	2028	2008	33,000	1,588,434	1.2%	48.13
USCG - Martinsburg	Martinsburg, WV	Office	2027	2007	59,547	1,574,367	1.2%	26.44
AOC - Aberdeen	Aberdeen, MS	Courthouse/Office	2025	2005	46,979	1,464,428	1.1%	31.17
DEA - Birmingham	Birmingham, AL	Office	2020	2005	35,616	1,392,038	1.1%	39.08
DEA - Albany	Albany, NY	Office	2025	2004	31,976	1,340,360	1.0%	41.92
DEA - Otay	San Diego, CA	Office	2017	1997	32,560	1,301,353	1.0%	39.97
DEA - Riverside	Riverside, CA	Office	2017	1997	34,354	1,300,738	1.0%	37.86
AOC - South Bend	South Bend, IN	Courthouse/Office	2027	1996 / 2011	30,119	816,214	0.7%	27.10
SSA - Mission Viejo	Mission Viejo, CA	Office	2020	2005	11,590	535,860	0.4%	46.23
DEA - San Diego	San Diego, CA	Warehouse	2032	1999	16,100	534,011	0.4%	33.17
SSA - San Diego	San Diego, CA	Office	2032	2003	10,856	442,966	0.3%	44.04
Subtotal					3,408,336	\$125,157,749	97.9%	\$ 36.77
Privately Leased Properties								
2650 SW 145th Avenue - Parbel of Florida 5998 Osceola Court - United	Miramar, FL	Warehouse/Distribution	2018	2007	81,721	1,668,732	1.3%	20.42
Technologies 501 East Hunter Street - Lummus	Midland, GA	Warehouse/Manufacturing	2023	2014	105,641	538,932	0.4%	5.10
Corporation Subtotal	Lubbock, TX	Warehouse/Distribution	2028	2013	70,078 <b>257,440</b>	527,845 <b>\$ 2,735,509</b>	0.4% <b>2.1%</b>	7.53 <b>\$ 10.63</b>
Total / Weighted Average					3,665,776	<u>\$127,893,258</u>	100.0%	\$ 34.93



Tenant	Number of Properties	Number of Leases	Weighted Average Remaining Lease Term <sup>(1)</sup>	Leased Square Feet	Percentage of Leased Square Feet	Annualized Lease Income	Percentage of Total Annualized Lease Income
U.S. Government							
Federal Bureau of Investigation ("FBI")	7	7	6.0	823,368	22.5%	\$ 26,228,536	20.5%
Drug Enforcement Administration ("DEA")	11	11	5.1	432,142	11.8%	18,787,524	14.7%
Department of Veteran Affairs ("VA")	1	1	18.7	327,614	8.9%	16,039,347	12.5%
Administrative Office of the U.S. Courts ("AOC")	4	4	6.1	213,791	5.8%	8,026,639	6.3%
Immigration and Customs Enforcement ("ICE")	3	3	8.1	182,522	5.0%	7,627,675	6.0%
Internal Revenue Service ("IRS")	1	1	1.2	180,481	4.9%	7,495,047	5.9%
Patent and Trademark Office ("PTO")	1	2	1.6	189,871	5.2%	6,550,786	5.1%
U.S. Forest Service ("USFS")	2	2	6.4	191,175	5.2%	5,594,052	4.4%
Customs and Border Protection ("CBP")	3	3	7.5	127,397	3.6%	5,430,018	4.2%
Environmental Protection Agency ("EPA")	1	1	5.5	71,979	2.1%	3,852,671	3.0%
Department of Transportation ("DOT")	1	2	6.6	129,659	3.5%	3,738,353	2.9%
U.S. Citizenship and Immigration Services ("USCIS")	1	1	2.9	137,671	3.8%	3,257,771	2.5%
Occupational Safety and Health Administration ("OSHA")	1	1	6.3	75,000	2.0%	2,972,463	2.3%
Military Entrance Processing Command ("MEPCOM")	1	1	8.0	30,000	0.8%	2,180,022	1.7%
Department of Energy ("DOE")	1	1	12.1	115,650	3.2%	2,061,963	1.6%
National Park Service ("NPS")	1	1	6.7	62,772	1.7%	1,758,880	1.4%
U.S. Coast Guard ("USCG")	1	1	10.2	59,547	1.6%	1,574,367	1.2%
Social Security Administration ("SSA")	2	2	8.8	21,649	0.6%	978,827	0.9%
Bureau of Alcohol, Tobacco, Firearms and Explosives ("ATF")	0	0	3.2	8,680	0.2%	339,254	0.3%
U.S. Department of Agriculture ("USDA")	0	1	8.3	1,538	0.0%	54,999	0.0%
Subtotal	43	46	7.0	3,382,506	92.4%	\$124,549,193	97.4%
Private Tenants							
Parbel of Florida	1	1	0.7	81,721	2.2%	\$ 1,668,732	1.3%
United Technologies (Pratt & Whitney)	1	1	6.5	105,641	2.9%	608,556	0.5%
We Are Sharing Hope SC <sup>(3)</sup>	0	1	4.3	21,609	0.6%	538,932	0.4%
Lummus Corporation	1	1	11.1	70,078	1.9%	527,845	0.4%
Subtotal	3	4	5.5	279,049	7.6%	\$ 3,344,065	2.6%
Total / Weighted Average	46	50	6.9	3,661,555	100.0%	\$127,893,258	100.0%

<sup>(1)</sup>Weighted based on leased square feet.

<sup>(2)</sup>ATF occupies the first floor of the DEA – Birmingham building in a joint lease with the DEA.

<sup>(3)</sup>LifePoint, Inc. changed its legal name to We Are Sharing Hope SC.

## Lease Expirations (As of September 30, 2017, unaudited)



Year of Lease Expiration	Number of Leases Expiring	Square Footage Expiring	Percentage of Total Square Footage L Expiring	Annualized .ease Income Expiring	Percentage of Total Annualized Lease Income Expiring	Annualized Lease Income per Leased Square Foot Expiring
2017	3	104,889	2.9%\$	4,309,660	3.4%	6\$ 41.09
2018	4	419,783	11.5%	12,968,122	10.1%	6 30.89
2019	2	215,281	5.9%	8,860,647	6.9%	6 41.16
2020	7	356,677	9.7%	11,734,115	9.2%	6 32.90
2021	7	582,782	15.8%	17,508,922	13.7%	6 30.04
2022	2	47,919	1.3%	1,697,327	1.3%	6 35.42
2023	2	177,620	4.9%	4,391,603	3.4%	6 24.72
2024	6	501,978	13.7%	17,400,921	13.6%	6 34.66
2025	3	108,955	3.0%	4,984,810	3.9%	6 45.75
2026	2	100,258	2.7%	2,911,678	2.3%	6 29.04
Thereafter	12	1,045,413	28.6%	41,125,453	32.2%	6 39.34
Total / Weighted Average	50	3,661,555	100.0 % \$	127,893,258	100.0%	<b>%\$</b> 34.93